

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

DECEMBER 2022

2022 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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The Raytown Chamber/BF Board of Directors and Staff want to wish you a wonderful holiday season. Merry Christmas and Happy New Year



THINKRAYTOWNFIRST.COM

Board of Directors

Pat Ertz, Chair
Public Water Supply District #2

Patrick Nelson, Chair Elect
Aviation Institute of Maintenance

Robert Atkins, Secretary/Treasurer
Farmers Insurance Agency

Melvin Norrington, Past Chair
Evergy

At Large Members

Allan Thompson
Associate Member

Board Members

Kory Brinton
Brinton Electric

ElizaBeth Clayton
Village Hospice

Jeff Hirst
Madden Media

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Linda Roberts
Raytown Lee's Summit Community Credit Union

Brian Ross
Edward Jones

Chiki Thompson
Raytown Water

Tamara Wheeler
United Consumers Credit Union

April Harrington, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College - Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

The Raytown Chamber/BF Board of Directors will be reviewing the 2023 budgets for both companies at the December 8 meeting. They will be finalizing the 2023 Strategic Plan as well. In this newsletter and during the month of December you will be receiving an email with the following items. Please take a moment to sign up for a committee and/or a sponsorship.

1. 2023 Committee Sign Up Sheet
2. 2023 Luncheon Sponsorship List
3. 2023 Calendar of Events with available coffee dates

The 2023 Community Profile and Chamber Directory will be in production during the month of December and ready for distribution in January. If you would like some additional books to put in the lobby or waiting area of your business, please let me know.

In the January newsletter, you will receive the following:

1. 2022 Year In Review
2. 2023 Strategic Plan
3. Updated 2023 Calendar of Events

The Government Relations Committee will work on the 2023 Guiding Principles Document for presentation to the Board.

Congratulations to Brian Ross with Edward Jones for Winning a \$50 gift card for filling out the membership survey in October.



I would like to take this opportunity to wish you a Merry Christmas and Happy New Year. Thank you for all your continued support throughout the year. Look out 2023 here we come!

Vicki Turnbow, President



MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962

GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

WARD TECHNOLOGY *Locally Owned & Operated Business with a Customer First Priority*

ELECTRONIC SECURITY 24-7 RESIDENTIAL & COMMERCIAL
CUSTOMERS IN KC METROPOLITAN AREA

816-560-7307 alarm.com/US/wardtechnology



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



November Events



One year anniversary celebration and ribbon cutting at The Rewind Thrift Store
November 1, 2022



1630 After Hours Networking event - held at Gnarly Hussle on Thursday, November 3.



November Luncheon

**MONTHLY
MEMBERSHIP
LUNCHEON**



November Membership Luncheon
November 16, 2022

Thank you to Shannon Moss with Re-Discover for talking to the membership about the 988 Crisis Hotline. It was a very enlightening subject and you are doing great things with this. Each month, we are thankful to our luncheon sponsors. The sponsor for November was Metropolitan Community College - Longview, Dr. Kathrine Swanson.



 **Metropolitan
Community College**
Longview



November Events



Thank you to Centerwell Senior Primary Care for hosting the November A.M. Connections morning coffee on Tuesday, November 29.



MARIJUANA IN MISSOURI - ARE EMPLOYERS READY FOR CHANGES?

On November 8, 2022, Missouri voters approved Amendment 3, amending Section 1 of Article XIV of the Missouri Constitution. Amendment 3 legalizes personal use of marijuana (also known as cannabis) by adults 21 and older, allows individuals to petition for release from prison, expunge certain arrests and conviction records of non-violent marijuana offenses, and enacts a 6 percent tax on retail price of recreational marijuana.



Amendment 3 has notable legal changes for Missouri employers. This session will answer the top questions from Missouri employers about how the legalization of recreational marijuana may impact your business including - drug testing, background checks, managing your workforce, and more!

These changes go into effect on December 8, 2022 so now is the time to be prepared.

Thank you to Attorney at Law, Lauren Sobaski with Fisher & Phillips, LLP for providing updates to us. Additional lunch and learns will be set up during the year.



Out and About in the Community & Members in the News



Dinner at Cinder with Toni Alexander, PIO for the City of Raytown. What a great experience! We loved talking to the students about their career aspirations and seeing their love for Chef Mike and the other students they were working with.

I attended the 2022 Women in Distinction Luncheon hosted by The Examiner. Rochelle Parker with CAPA was named the 2022 Woman of the Year. Picture courtesy of the Examiner



Raytown Three Trails Kiwanis Club

Raytown Three Trails Kiwanis is having holiday appetizers and desserts at the Raytown Schools Wellness Center at noon on Thursday, December 15th 2022. Come join us for some fun, food and socializing. Find out what we're all about and how we serve in our community. We look forward to meeting you.

2023 RAYTOWN CHAMBER/ROTARY GOLF TOURNAMENT

SAVE THE DATE

MAY 15, 2023

Creekmoor Golf Course
10a.m. Shot Gun Start

National Trails Day

JOIN THE RAYTOWN CHAMBER

Saturday, June 3, 2023

10th Annual Senior Celebration
07/15/2023

HAPPY BIRTHDAY!

816

"Networking"

RAYTOWN, MO

08/16/2023

CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

☺ Associate Member, Charlotte Belger 2000
 Associate Member, Paula Cannon 2021
 ☺ Associate Members Tom & Donna Gibbens 2008
 ☺ Cave Spring, Al Maddox 2017
 ☺ Central Bank (Ind), Lana Sellers 2007
 Edward Jones, Brian Ross 2017
 Escape This Place, Manager 2016
 ☺ Full Employment Council, Clyde McQueen 1997
 ☺ Glass America, Mike Hooper 2021
 ☺ H & H Color Lab, Terry Tuggle, Amy Drum,
 Dave Drum 2021

☺ Heartland Cremation & Burial Society, Andrew Loos,
 Hannah Rathman 1994
 Missouri Job Center-FEC, Scott Gordon, Steve Dempsey,
 Rohina Behrmann 2007
 Raytown Chapel Church, Abby Peper 2018
 State Rep District 28 Jerome Barnes 2016
 ☺ Truman Heartland Community Foundation, Phillip
 Hanson 1996
 ☺ Village Hospice, ElizaBeth Clayton 2016
 WalMart #1094, Store Director 1991
 Waterfalls of the World Vacations, Barb Keogh 2019

Have you utilized your member benefits lately?**Thank you to those businesses who paid 110% and are now members of the****110% CLUB**

Anna Lou's Guest House
 Raymore, MO 64083
 816-835-3167
 ja1606992@yahoo.com
www.annalouguesthouse.com
 Vacation Rental
 Recruited by: Vicki Turnbow



Pain Relief Now, LLC
 Dr. Thomas Murray
 10803B E. 350 Highway
 Raytown, MO 64138
 816-325-9137
tmbackman@gmail.com
www.murrayhelps.com
 Health Care
 Recruited by: Vicki Turnbow



Creekmoor Property Owner's
 Association
 Rock Scott
 1112 E. 163 St
 Raymore, MO 64083
 816-331-2621
r.scott@creekmoorpoa.com
www.creekmoorpoa.com
 Golf Course
 Recruited by: Vicki Turnbow



GahmPlay Video Productions
 Samuel Gahm
 512 Delaware #129
 Kansas City, MO 64106
 773-592-6995
samuelg@gahmplay.com
www.gahmplay.com
 Video & Advertising/Ad
 Specialties
 Recruited by: Self



*Welcome to these new
 Members! Reach out to
 them if you need their
 product or services!*

34th Annual REAP Christmas Store



REAP NEEDS YOUR HELP!

We hope to have **225 families** adopted for Christmas this year! Families will vary in size from 1-5 children, ranging in ages from newborn to 17 years old. For families with 5 or more children, we are asking organizations, groups, or individuals who are able to please consider adopting these families as well.

REQUIREMENTS

- Spend at least \$75 -\$100 per child
- Consider their Amazon wishlist items (or similar items)
- Label bags or items with each child's name
- Items DO NOT have to be wrapped, but feel free to do so if you would like

- ★ **Drop off** at REAP no later than **4pm on Mon. Dec. 19th**
- ★ If you can **volunteer**, please email: adoptafamily@raytownreap.org
- ★ **Donate** online via www.raytownreap.org/donate or send a check to REAP office.


PLEASE EMAIL ADOPTAFAMILY@RAYTOWNREAP.ORG TO ADOPT A FAMILY THIS YEAR!

IF YOU WOULD LIKE TO SUPPORT OUR CHRISTMAS STORE, FEEL FREE TO DONATE ONLINE AT WWW.RAYTOWNREAP.ORG/DONATE.

CHECKS CAN BE MADE OUT TO REAP ("CHRISTMAS STORE" IN THE MEMO LINE), AND SENT TO REAP 9300 E. 75TH ST., RAYTOWN, MO 64138



Holiday Lighting - Raytown Main Street Association





HOLIDAY TREE Lighting Ceremony


FRIDAY, DECEMBER 2, 2022 6 - 8


**Pocket Park-Downtown Raytown
63rd Street & Raytown Road**

- Santa Will Light Our Holiday Tree
*With Holiday Music by
Raytown South High School Cardinal Chorale
Raytown High School Camerata
St. Regis Academy*
- Stop by Winter Wonderland
at Raytown Water Company
10017 E. 63rd St
Visit With Santa &
Enjoy Cookies & Cider
Music by Raytown Community Band
- First 150 Children will receive
a gift from Santa.
(Parents must accompany all children)
- Hop on a Hay Ride around Downtown









It is Small Business Season

JOIN US IN THE
PLEDGE TO:

- ♥ SHOP
- ♥ DINE IN
- ♥ TAKE OUT
- ♥ STOP BY
- ♥ SUPPORT
- ♥ BROWSE
- ♥ LEAVE A REVIEW FOR

A LOCAL BUSINESS

.....
#SmallBusinessSeason



2023 Sponsorship Opportunities



2023 SPONSORSHIP OPPORTUNITIES

A great way to market your business or organization –
Contact Vicki Turnbow today at

president@raytownchamber.com

Monthly Chamber Luncheon Sponsor - \$150 (payment due the month before)

- Company name/logo will be included on the marketing materials including newsletter, website, etc.
- 5 minutes on the agenda during luncheon
- Ability to help meet and greet attendees
- Opportunity to place Company brochure/flyer at each place setting
- Staff secures the location and orders lunch through a Chamber member
- Currently, these months are still available:
 - Months available: February, April, May, July, August, September, November

Monthly A.M. Connections - \$50; 7:30 to 8:30 a.m. (invoiced the month before)

- Company name/logo will be included on the marketing materials including newsletter, website, etc.
- 16 color invitations will be sent to you to use to invite your neighbors, customers or to potential Chamber members
- Only requirement is coffee
 - Contact the Chamber for available months (usually the third Tuesday of the month)

1630 Networking (After Hours) - \$50; 4:30 to 5:30 p.m. (invoiced the month before)

- Company name/logo will be included on the marketing materials including newsletter, website, etc.
- 16 color invitations will be sent to you to use to invite your neighbors, customers or to potential Chamber members
- Only requirement is refreshments of some sort
 - Contact the Chamber for available months (usually the first Thursday of the month)

What's on the Menu? Educational Series - \$50 sponsorship for a one-hour presentation (invoiced the month before)

- Interested in educating the Membership about your product or service, contact the Chamber today
- Held over breakfast or lunch; Staff secures location and coordinates food
- Attendees must make a reservation and cost per person will be determined by the caterer we use.

Legislative Sponsor - \$265 invoiced in January

- Company name and/or logo on all marketing materials and Sponsor Sign
- Helps offset some costs associated with legislative expenses (printing, postage, Chamber Day at the Capitol – date to be determined, etc.)
- Five sold so far for 2023

Events Needing Sponsors in 2023

- Annual Chamber/Rotary Golf Tournament (May 15, 2023)
- Annual Senior Celebration (July 15, 2023)
- Annual EJC B.A.S.H. Networking event with 5 other Chambers (Date TBD)
- National Trails Day – June 3, 2023 (new annual event)
- 816 Networking Event – August 16, 2023 (new annual event)

Form date: 11/18/2022

2023 Committees



2023 COMMITTEE/TASK FORCE OPPORTUNITIES

LISTED BELOW ARE THE COMMITTEES AVAILABLE TO THE CHAMBER MEMBER. IF YOU ARE INTERESTED IN ONE OF THE FOLLOWING COMMITTEES, PLEASE FILL OUT THE SECTION AT THE BOTTOM OF THE FORM AND RETURN IT TO THE CHAMBER OFFICE.

BUILDING TASK FORCE

Rene Purtee, Chair – This task force is an extension of the Building Foundation and makes recommendations back to the Board of Directors as needed as it pertains to the building and property.

GOVERNMENT RELATIONS/ADVOCACY COMMITTEE

Pat Ertz, Chair - Review legislation affecting business, network with local, county and state elected officials. This group provides for a round table type discuss with elected officials in attendance. *Meetings are normally held the third Friday of each month, 8:00 a.m. in person and by Zoom if needed.*

MEMBERSHIP SERVICES COMMITTEE

Loretha Hayden, Chair – This committee's primary focus is to retain and recruit new members. It works to set programs for the year and helps with the mentoring of new members as well as the face-to-face visits with local businesses. New for 2023, an "816 Networking" event will be held. *This committee meets the first Wednesday of every month, Noon at the Chamber office (bring your own lunch).*

RAYTOWN CHAMBER/RAYTOWN ROTARY GOLF TOURNAMENT TASK FORCE

Terry Landers, Chair – When sponsoring a golf tournament, you can never have enough volunteers. With us holding the tournament at one of the premier courses in the area in 2023, I would encourage you to consider volunteering and be part of this exciting Task Force. Tournament is set for Monday, 05/15/2023. *Meetings will begin in February.*

NATIONAL TRAILS DAY TASK FORCE

National Trails Day is always the second Saturday of June each year. Join this Task Force to be on the ground floor of planning this event. *Meetings will begin in January.*

SENIOR CELEBRATION TASK FORCE

Help this committee plan the best birthday party ever in 2023! On July 15, 2023, we will celebrate our 10th annual with a birthday themed party. *Monthly meetings will begin in February.*

TOURISM COMMITTEE

Jeff Hirst, Chair – Help to promote #VisitRaytown! *Meetings are held on the first Friday of the month at Noon. The Committee may meet at the Chamber office or go on a field trip to help promote a business or attraction.*

Name _____

Email Address _____

Company Name _____ Phone # _____



DECEMBER

2022

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1 Chamber Meet & Greet 4:30-6:00 pm	2 Tourism Meeting Noon Chamber Office	3
4	5	6	7 Membership Services Committee Meeting Noon	8 Chamber/BF Board Meeting 8:00 a.m. Chamber Office Board Retreat 9:30 a.m.	9	10
11	12	13	14	15	16	17
18	19  HAPPY HANNUKAH	20	21	22 Office Closed	23 Office Closed	24 
25  MERRY CHRISTMAS AND A HAPPY NEW YEAR	26 Office Closed	27 Office Closed	28 Office Closed	29 Office Closed	30 Office Closed	31  New Year's Eve