

CHAMBER CONNECTIONS



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

FEBRUARY 2022

2022 CHAMBER CORPORATE SPONSORS



Picture Your Logo

Click on logos & links for more information

INSIDE THIS ISSUE:

February Luncheon, Legislative Advocacy Day and 2022 Corporate Sponsors	1
President's Corner, Raytown Night at Mavericks	2
Member Market	3
January in Photos	4
Chamber Celebration Photos	5-6
Capital Campaign Update	7
Renewals & New Members	8
Sponsorships for 2022	9
Raytown Main Street Piccadilly	10
Mimosas with Main Street	11
Members in the News & Updates	12
February Calendar	13



Join Mr. Damon Hodges, Raytown City Administrator as he gives those in attendance an update on the new and exciting things happening within our City.

[CLICK HERE TO MAKE A RESERVATION](#)

FEBRUARY LUNCHEON SPONSOR:



Along with Real World Learning - It is an effort to incorporate more learning opportunities for students that are directly connected to careers.



Legislative Advocacy Day in Jefferson City

Tuesday
March 1, 2022

Cost: \$25 person
Attendees are responsible for their own transportation.

Lunch will be provided

Co-Hosted by:








Schedule

<p>10:00 am</p> <p>10:30 am</p> <p>11:15 am</p> <p>11:30 am</p> <p>12:15 pm</p> <p>12:45 pm - 3:00 pm</p> <p>3:00 pm</p> <p>5:00 pm</p>	<p>Arrive at Missouri Chamber of Commerce 428 E. Capitol Avenue, Jefferson City, MO</p> <p>Workforce Development Update</p> <p>Lunch</p> <p>Legislative Update Kara Corches, Vice President Government Affairs Missouri Chamber of Commerce & Industry</p> <p>Depart for State Capitol 201 W Capitol Avenue, Jefferson City, MO</p> <p>Meeting with Governor & Leadership • Governor Parson • Senate and House Leadership</p> <p>Meetings with Individual Representatives</p> <p>Depart for Kansas City</p>
---	---

Please RSVP by Friday, February 25, 2022

[CLICK HERE FOR MORE INFORMATION AND TO MAKE A RESERVATION](#)

(As the schedule is updated, the online calendar will reflect all changes)





THINKRAYTOWNFIRST.COM

Board of Directors

Pat Ertz, Chair
Public Water Supply District #2

Patrick Nelson, Chair Elect
Aviation Institute of Maintenance

Robert Atkins, Secretary/Treasurer
Farmers Insurance Agency

Melvin Norrington, Past Chair
Evergry

At Large Members

Allan Thompson
Associate Member

Board Members

Robert Atkins
Farmers Insurance

ElizaBeth Clayton
Village Hospice

Jeff Hirst
Madden Media

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

James Wendleton
Stoney Creek Hotel & Conference
Center

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College -
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

Our first luncheon of the year was held on Thursday, January 27. This was our 27th annual Chamber Celebration in which we hand out awards, honor our past chair and any out-going board members along with swearing in the new officers and class of directors.

This year we awarded the following awards. Please see photos on pages 5 and 6.

Small Business of the Year - Personal Care Dental Group
Non-Profit of the Year - Raytown Christian Church
Rising Star - Abby Peper (Raytown Chapel Church)
Chamber Person of the Year - Melvin Norrington
Out-Going At Large Member - Kaylie Baker
Out-Going Board Members - Steve Dempsey and Brian Wagler
Out-Going Chair - Melvin Norrington

The 2022 Chair of the Board, Pat Ertz gave us his vision for 2022. Pat reflected on the 2022 Guiding Principles Document that was adopted through the Government Relations Committee and approved by the Board of Directors in December 2021. He mentioned the new Visit Raytown website. This website will help to promote the area as a tourism destination and as a Chamber member you can list you business for no charge. Contact the Chamber today to take advantage of this added benefit.

"We've all heard "Buy American" in recent years but let's take that a little further - "Buy Raytown". For all the same reasons, buying from overseas hurts jobs here, the same holds true for Raytown. Pat is also challenging each member to bring in a least one new member. Being global is easy but being local is hard. The Raytown Chamber is here to help you with the hard part. Contact the Chamber today.

Be watching for an email to come out with the particulars on a contest that will happen this year with regards to Pat's challenge of each member bringing in at least one new member.

Even though my door is always open, if you would like to schedule an appointment, give me a call. Even though we are not requiring masks, if you come to a meeting, a luncheon or event and feel more comfortable wearing one, please do so. Be watching your weekly email as to whether the committee meetings are being held by Zoom or in person.

BE KIND, BE PATIENT, BE RAYTOWN!

Vicki Turnbow, President

Raytown Night is February 26! Click on the
Logo to order your tickets on line!



**Random Acts
of Kindness Week**
February 13-19, 2022

**Make every day a
random act of kindness.**

What will you do?



MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

YOUR AD COULD BE IN THIS MARKETING SPACE!



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



January in Photos

Membership Services, Tourism, the Raytown Chamber/BF Board and Government Relations meetings were all held by Zoom in January.



Joint Chamber Luncheon with Governor Mike Parson - Monday, 01/24/2022



Chamber Celebration Luncheon

27th Annual Chamber Celebration was held on Thursday, 01/27/2022 at Connection Point Church. Thank you to the Church, the volunteers and Everage for helping to make this luncheon so special



welcome

27th Annual Chamber Celebration
 CONNECTION POINT CHURCH
 JANUARY 27, 2022
 EMCEE: JEFF HIRST

PROGRAM
 INVOCATION & PLEDGE
 ELECTED OFFICIALS INTRODUCTION
 SPONSOR INTRODUCTION
 EVERGY
 2021 CHAIR RECOGNITION
 MELVIN NORRINGTON
 2021 OUTGOING AT-LARGE MEMBER
 KAYLIE BAKER
 2021 OUTGOING DIRECTORS
 STEVE DEHPSETY BRIAN WAGLER
 2021 CHAMBER AWARDS
 SMALL BUSINESS OF THE YEAR
 NON-PROFIT OF THE YEAR
 RISING STAR
 CHAMBER PERSON OF THE YEAR
 SWEARING IN
 CLASS OF 2024
 2022 OFFICERS

2022 OFFICERS & DIRECTORS
 PAT ERTZ, CHAIR
 PATRICK NELSON, CHAIR ELECT
 ROBERT ATKINS, SECRETARY/TREASURER
 MELVIN NORRINGTON, PAST CHAIR

ELIZABETH CLAYTON JEFF HIRST CARMEN KRAUS
 AL MADDOX LINDA ROBERTS BRIAN ROSS
 CHEE THOMPSON JAMES WENDLETON TAHARA WHEELER

AT-LARGE MEMBER
 ALLAN THOMPSON

LIAISONS
 MISSY WILSON, CITY OF RAYTOWN
 DR. KATHRINE SWANSON, METROPOLITAN COMMUNITY COLLEGE - LONGVIEW
 CHIEF MATT MACE, RAYTOWN FIRE DEPARTMENT
 PHYLIS GOPORTH, RAYTOWN MAIN STREET ASSOCIATION
 DR. ALLAN MARKLEY, RAYTOWN QUALITY SCHOOLS

WE WOULD LIKE TO EXTEND OUR SINCERE APPRECIATION TO OUR:

CELEBRATION SPONSOR

2022 CHAIR OF THE BOARD
PAT ERTZ



Chamber Celebration Luncheon

Small Business of the Year - Personal Care Dental Group
 Non-Profit of the Year - Raytown Christian Church
 Rising Star - Abby Peper (Raytown Chapel Church)
 Chamber Person of the Year - Melvin Norrington
 Out-Going At Large Member - Kaylie Baker
 Out-Going Board Members - Steve Dempsey and Brian Wagler
 Out-Going Chair - Melvin Norrington



2022 Officers, Class of 2024 and Chair Pat Ertz

Building Capital Campaign Update

We are excited to announce we have received a \$5,500 Grant towards the Building Accessibility Project from Spire. This leaves around a \$5,000 balance left to raise to complete this next project.

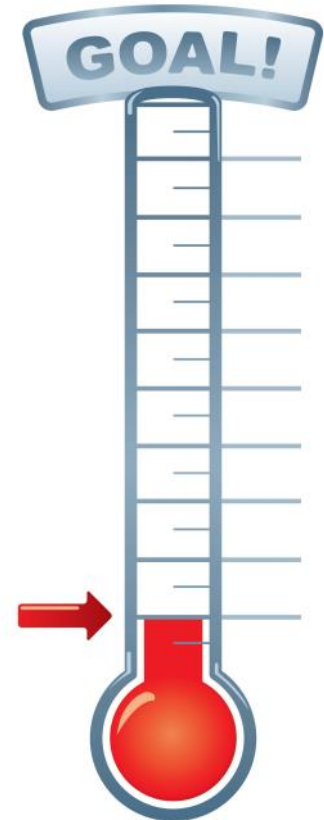
The old ramp will be removed and depending on the final costs, the south door will be removed at the same time. Once this project is completed, the remodel will slow down quite a bit for funds to build back up and for the final phase which includes improvements to the outside, lighting, etc.

The Building Foundation is currently filling out additional grants with regards to the outside improvements which also include solar lighting for the auxiliary parking lot and outside area around the building. They are also giving us a quote on a solar sun shade to go over the two benches out front. In talking with people as they use the trail head, shade is one item that is needed especially when it is hot outside.

Remember all monetary donations will receive a charitable tax deduction letter from the Building Foundation. Several companies have reached out and offered discounts and even full donations of items which we greatly appreciate.

If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at

As of 01/31/2022
\$58,453.00 raised



THANK YOU!
Thank you!

CHAMBER RENEWALS

☺ *We would like to thank our members who gave 110%.*

- ☺ Associate Member Dave Thurman 2016
- ☺ Associate Member Michelle Williams 2018
- Awards & T-Shirts Specialists, Angela O'Donohue-Singleton 2012
- ☺ Bordner Home Improvement Rob Poettgen 1990
- ☺ Courier Printing, Tom Lankford 1990
- G.A. Precision, George Gardner 2019
- ☺ Grown In Peace Learning Center, Carla Hamilton 2014
- Herndon Career Center, Cheryl Reichert, Katie Zeiger, Nate Zier 2015

- Jackson County, Missouri Miriam Hennosy 2013
- ☺ McIntosh Heating & Cooling, Jeff Mann 1993
- Serenity Café Rebecca Tolbert 2019
- ☺ Sonrise Lawn & Tree Jared Siems 2012
- ☺ Southeast Enterprises, Lauren Hall, David Melton, Sheryl Wilson 1995
- ☺ Temple Heights Manor Senior Living, Belinda Ray 2021
- ☺ The UPS Store, Peggy Sundquist 2007

Have you utilized your member benefits lately?
Thank you to those businesses who paid 110% and are now members of the *110% CLUB*

AMPR Plaza
 JE Cornwell
 11900 E. State Route 350
 Raytown, MO 64138
je@amprplaza.com
 amprplaza.com
 Sports Recreation
 Recruited by: Self

Welcome to this new member!

2022 CHALLENGE - FROM CHAIR, PAT ERTZ



For 2022, we are asking each member to recruit a business or organization that is not already a member to join the Raytown Chamber. As an added bonus, we will put the name of every new member between January 1 and November 30 in for a drawing of some great gift cards from member businesses. We will also put the names of all new members in for a drawing of the same prize.

Be watching for an email to be sent out with all the information and an application.
 If you need one before then, contact Vicki today!

Sponsorships - 2022

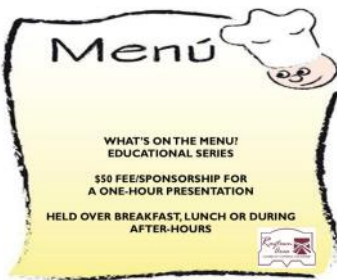
SPONSORS NEEDED FOR 2022



If you are interested in hosting an A.M. Connections (morning coffee) or 1630 Networking (After Hours) - please contact the Chamber to talk about dates. The cost to sponsor one of these is only \$50.



What's On the Menu? Educational Series



Are you interested in sponsoring a "What's on the Menu?" and be able to educate those in attendance on your product or service. The cost to be the sponsor for this is only \$50. The Chamber will secure the location and order lunch and reservations would be required from those attending. Each person would be charged between \$15 and \$20 to cover food costs.

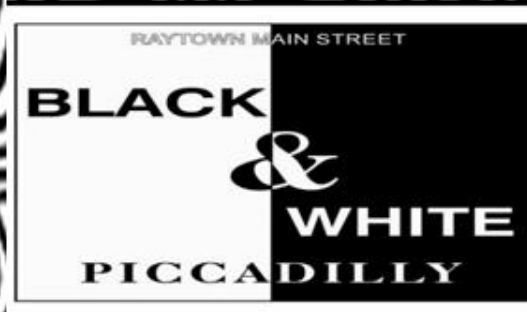
Other sponsorships available for the following:

- One Corporate Sponsorship available for \$1,500 - this covers the entire year.
- Raytown Chamber/Rotary Golf Tournament - Join Title Sponsor ServPro Raytown/ East Kansas City - July 20, 2022 at Teetering Rocks Golf Course
- Senior Celebration - Join Platinum Sponsors Adams Insurance, Centerwell Senior Primary Care and Evergy - July 16, 2022 at Knights of Columbus Hall
- Raytown's Festival of the Trails - Saturday, 09/10/2022 - details coming!
- EJC B.A.S.H. - Join Title Sponsor Evergy - date and location to be determined



Email Vicki at president@raytownchamber.com today if interested!

Raytown Main Street - Piccadilly



Want to have **fun** and **help**
your community at the same time?

Join us at our third **Piccadilly** on **March 4, 2022** at
Hilton Garden Inn in Independence, **5:30pm**.

Enjoy games, a photo booth, cash bar, salad bar, baked potato bar,
beef and pork carving stations with dessert and the
Piccadilly Auction.

You can bid for **valuable items** for just **quarters**.

Tickets are available now at **Eventbrite.com**
(Search "Black & White Piccadilly") or at
The Irish Pub House (6332 Raytown RD) and
Farmers Insurance (10032 E 63rd)

in Raytown. **\$50** per person.

All proceeds will go to the **Raytown Main Street Association**
for their mission in
revitalizing our Downtown Raytown!

For more information visit and like our Facebook page
"**Raytown Main Street Association**" or "**Piccadilly for Main Street**"
for more details.





Mimosas With Main Street

Valentine's Day Mimosas with Main Street

**We are offering mimosa gift bags!
With your donation you can choose
from 2 bottles (.875ml) Kenwood
champagne, 16oz Pure OJ & 2
champagne glasses filled with
chocolates for \$25.00**

OR

**1 bottle (750ml) Kenwood
champagne, 16oz bottle Pure OJ & 2
champagne glasses filled with
chocolates for \$30.00**

**Pick-up locations will be The Irish Pub
House, Clark's Appliances or Farmers
Insurance located at 10032 E 63rd St. We will
also deliver on Sat. February 12th for an
extra \$5.**

Please call 816-517-2953 to order.

Our Members in the News



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional

Raytown School District Announces the Hiring of Michael Deen as Director of the Raytown Schools Wellness Center

The Raytown School District is pleased to announce the hiring of Michael Deen as Director of the Raytown Schools Wellness Center. Deen has served as the Assistant Director of the Wellness Center since 2015. He received his Bachelor of Science in Sport Science from Avila University in 2007.

Deen previously served as the Youth Development Director and Sports Director at the YMCA of Greater Kansas City. He has also worked as a Foster Care Recruitment Specialist Supervisor for KVC Health Systems and a District Recruiter for Farmers Insurance. Deen will begin his duties as Director of the Raytown Schools Wellness Center on January 25, 2022.



Congratulations Christina Leakey!

Humanitarian with Habitat



Truman Heritage Habitat for Humanity is honored to announce that their very own Christina Leakey, President & CEO of Truman Habitat, received the prestigious Humanitarian award at the Rev. Dr. Martin Luther King, Jr. Celebration 2022, in Independence, MO on January 17th, 2022. Please join us in congratulating her on this wonderful achievement. It is an honor that is greatly deserved!

CERT TRAINING IS COMING TO RAYTOWN



Community Emergency Response Team 2022 Classes begin:

- Tuesday, April 5, 12, 19, 26 2022
6:00pm - 9:00pm
- Thursday, April 7, 14, 21, 28 2022
6:00pm - 9:00pm
- Saturday, April 30, 2022
9:00am - 12:00pm (FINAL)

ALL CLASSES MUST BE ATTENDED FOR CERTIFICATION

The Raytown Police Department is proud to present this FREE training to the public.

Following a major disaster, police, fire and medical professionals may not be able to fully meet the demand of those in need. People will have to rely on each other to meet immediate lifesaving and life sustaining needs.

CERT Team members assist emergency services agencies in public safety events and critical incidents. Join the team! For more information, visit: <http://vrm.ready.gov/citizen-corps>

The class will be held at Raytown Fire District Station #1, 6020 Raytown Trafficway. The course curriculum will cover the following modules:

- | | |
|---|--|
| <ul style="list-style-type: none"> • Emergency Preparedness • Fire Safety • Emergency Medical Operations 1 • Emergency Medical Operations 2 • Light Search and Rescue Operations | <ul style="list-style-type: none"> • CERT Organization • Disaster Psychology • Terrorism and CERT • Course Review • Disaster Simulation |
|---|--|

Participants must be 17 years old or older.
Applicants will be required to complete an application form and a background check.

For an application form, contact Captain Dyon Harper at 816-737-6104 or harperd@raytownpolice.org



FEBRUARY

2022

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2 Membership Services Meeting Noon (Zoom)	3	4 Tourism Committee Meeting Noon (Zoom)	5
6	7	8	9	10 Chamber/BF Board Meeting 8:00 a.m. (Zoom or in person to be determined)	11	12
13 	14 	15	16	17	18 Government Relations Committee Meeting	19
20	21 Office Closed President's Day Deadline for Lunch reservations	22	23 February Membership Luncheon	24	25	26 Raytown Night Click here for tickets 
27	28					