

CHAMBER CONNECTIONS



#RaytownChamber90



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

JANUARY 2022

2022 CHAMBER CORPORATE SPONSORS



Picture Your Logo

Click on logos & links for more information

INSIDE THIS ISSUE:

January Luncheon and 2022 Corporate Sponsors	1
President's Corner & Operation Thank You	2
Member Market	3
December in Photos	4
Capital Campaign Update & 50/50 Split the Pot Raffle Winner	5
Renewals & New Members	6
Sponsorships for 2022	7
Members in the News & Updates	8-9
January Calendar	10



RAYTOWN AREA CHAMBER OF COMMERCE & TOURISM

2021 CHAMBER CELEBRATION LUNCHEON



January 27, 2022

Small Business of the Year, Non-Profit of the Year
Rising Star and Chamber Person of the Year Awards
Reservations Required - call 816-353-8500 or email
president@raytownchamber.com today!

Luncheon will be held on Thursday, January 27, 2022
Connection Point Church (10500 E. 350 Highway, Raytown, MO 64138)
\$22.00 per person - Reservations Required
11:00 to 11:30 - Networking & Check In
11:30 to Noon - Buffet Lunch
Noon to 1:00 p.m. - Program

Out-going Chair, Melvin Norrington will hand out awards for Small Business of the Year, Non-Profit of the Year, Rising Star and Chamber Person of the Year and go over 2021. 2022 Officers and the Class of 2024 will be sworn in. Pat Ertz, 2022 Chair of the Board will provide some insights on what you can expect in 2022 from the Chamber.

[CLICK HERE TO MAKE A RESERVATION](#)

CHAMBER CELEBRATION SPONSOR:





THINKRAYTOWNFIRST.COM

Board of Directors

Pat Ertz, Chair
Public Water Supply District #2

Patrick Nelson, Chair Elect
Aviation Institute of Maintenance

Robert Atkins, Secretary/Treasurer
Farmers Insurance Agency

Melvin Norrington, Past Chair
Energy

At Large Members

Allan Thompson
Associate Member

Board Members

Robert Atkins
Farmers Insurance

ElizaBeth Clayton
Village Hospice

Jeff Hirst
Madden Media

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

James Wendleton
Stoney Creek Hotel & Conference
Center

Phylis Goforth, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Allan Markley, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College -
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

staff@raytownchamber.com

PRESIDENT'S CORNER

Wow, can you believe 2022 is already here! Even though 2021 had its challenges, the year seemed to fly by. We adjusted accordingly and now looking forward to the new year!

Included with the January newsletter is the following approved documents. They are also posted on the front of the Chamber's website under the Updates section.

- The 2022 Strategic Plan as submitted by the Committees/Task Forces and approved by the Board of Directors.
- The 2022 Guiding Public Policy Principles Document as submitted by the Government Relations Committee and approved by the Board of Directors.
- 2022 Calendar of Events as of the issuance of this newsletter
- 2022 Committee Signup Sheet

We are working to get more events on the Chamber's Calendar. Don't forget if your business or organization is hosting an event open to the public, add it to the calendar. We do everything we can to help promote all Chamber member events. Go to www.raytownchamber.com; click on the calendar on the right hand side of the page; click on submit an event; fill out all the boxes and hit submit. It is that easy!

In 2022, I hope to get the Business Brigade out to visit with some of our member restaurants and bars. If anyone is interested in joining me, let me know.

The Membership Services Committee has talked about an Each One Reach One Membership Drive in early summer. Pat Ertz, Chair of the Board would like to challenge each member to get a business or organization to join the Chamber in 2022.

Even though my door is always open, if you would like to schedule an appointment, give me a call. Even though we are not requiring masks, if you come to a meeting, a luncheon or event and feel more comfortable wearing one, please do so. Be watching your weekly email as to whether the committee meetings are being held by Zoom or in person.

BE KIND, BE PATIENT, BE RAYTOWN!

Vicki Turnbow, President



In January, the Chamber Board and Volunteers will be delivering the 2022 Community Profile and Chamber Directories.



MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

\$100 discount with this ad!

OFFICE HOURS: Monday-Saturday 8 am-12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
Space Available - 3 months or 1 year run
All marketing may include a website link.
All marketing must be prepaid.

Contact the Chamber for more information.

YOUR AD COULD BE IN THIS MARKETING SPACE!



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



December in Photos

Chair, Melvin Norrington attended the Holiday Lighting hosted by the Raytown Main Street Association on December 3. Thank you to the Raytown Parks Department, the City and the Main Street volunteers for putting on this event. Great to see Santa!



Herndon's Business Innovation Program stopped in at the Chamber office to visit with the Chamber President about the benefits offered to the business community.



New member plaques delivered to: (left to right)
The Rewind Store (11533 E. 63rd Street), Synergy One Lending (4243 NE Lakewood Way, LS)
and Raytown Liquor (6516 Raytown Road)

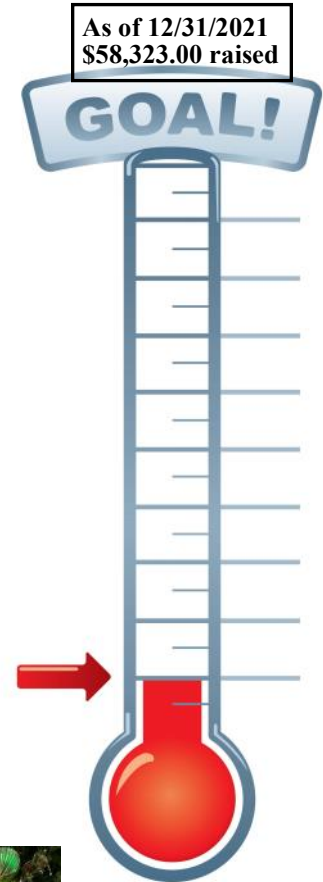
Building Capital Campaign Update & Rock Island Trail Photos

Since the start of the Capital Campaign in March 2020, we have raised a little over \$58,000 dollars. We are extremely grateful for all the donations, the grants and pledges we have received.

During the first quarter of the year in 2022, we will finish the Building Accessibility Project with just around \$9,000 to raise. The old ramp will be removed and depending on the final costs, the south door will be removed as well. Once this project is completed, the remodel will slow down quite a bit for funds to build back up and for the final phase which includes improvements to the outside, lighting, etc.

Remember all monetary donations will receive a charitable tax deduction letter from the Building Foundation. Several companies have reached out and offered discounts and even full donation of items which we greatly appreciate.

If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at



Congratulations to DeeDee Stokes for winning the 50/50 Split the Pot raffle with the Building Foundation.



CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

Aramark, Martha Geherin, Tim Lathrop 2008
 Associate Member Kathie Schutte 2020
 ☺ Associate Member Clarice Titus 2003
 ☺ Associate Member Kris Turnbow 2012
 ☺ Associate Member Mark Smith 2016
 Blue Ridge Bank and Trust, Diane Montgomery, Amanda Plachte 1989
 Blue Ridge Bank and Trust, William Esry, Diane Montgomery 1989
 ☺ Carstar, Ron Glenn 1999
 ☺ Comcast, Rayma Nesselrode, Tom Krewson 1981
 Commerce Bank, Shawna Burns 1989
 ☺ Crane Brewing Co, Chris Meyers, MacKenzie Magwire 2015
 Edward Jones, George Koepp, Malinda McKinney 2017
 ☺ Edward Jones, Brian Ross 2017
 Garrison & Associates, Darren Garrison 1981
 Google Fiber, Kyla Manning 2019
 Hope Network, Michele Workman 2008
 Kansas City Royals, Spencer Thomas 1996
 Lifetime Member Al Brown 2016
 Lifetime Member John Ness 2009
 Lifetime Member Mike Apprill 2007
 Lifetime Member Mike Watkins 2002
 Lifetime Members Dave & Shirley Wurth 2004
 Raytown Gregory Animal Health Center. Dr. Tim Chirpich 1976
 Raytown Main Street Association, Phylis Goforth 2008
 Raytown Three Trails Kiwanis, Brian Ross 2009
 Re-Discover Raytown, Shannon Moss 2020
 River Church Family, Timmy Hensel 2006
 River Church Pool, Timmy Hensel, Gregg Relaford 2021
 Rok'It Advertising, Kaylie Baker, Ashley Duncan 1990
 Saddle Creek Stables & Vineyard, Kent Friend 2020
 SQ Ft Construction, Zane Hall 2018
 State Rep Jerome Barnes District 28 2016
 ☺ Truman Heartland Community Foundation, Phillip Hanson 1996
 United Consumers Credit Union, Nancy Davis, Tamara Wheeler 2003
 WCA – A GFL Company, Tom Coffman, Norbert Love, Ben

Have you utilized your member benefits lately?**Thank you to those businesses who paid 110% and are now members of the *110% CLUB***

Raytown Liquor
 Raja Shahzad
 6516 Raytown Road
 Raytown, MO 64133
 816-665-0986
Raytown.liquor@gmail.com
 Recruited by: Mike McDonough

Synergy One Lending
 Wendy McDermott
 4243 NE Lakewood Way
 Lee's Summit, MO 64064
 913-205-3403
 Fax: 816-631-3135
S1L.com/loanofficer/wendymcdermott
wmcdermott@s1l.com
 Recruited by: Self

The Rewind Store
 Kevin Spatz
 11533 E. 63rd St
 Raytown, MO 64133
 816-389-1511
kestowcrllc@yao.com
 Recruited by: Mike McDonough

Welcome to these new members!**2022 CHALLENGE - FROM CHAIR, PAT ERTZ**

For 2022, we are asking each member to recruit a business or organization that is not already a member to join the Raytown Chamber. Or if you prefer, contact the Chamber office at 816-353-8500 or email Vicki at president@raytownchamber.com and we will contact them about joining the Chamber!

Sponsorships - 2022

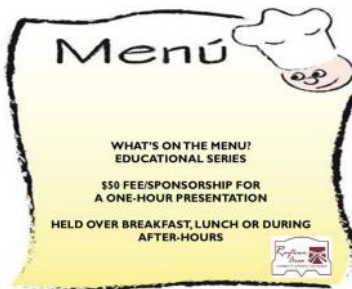
SPONSORS NEEDED FOR 2022

2022 Luncheon Dates which still need a sponsor:

- Two additional sponsors needed for the Woman's Luncheon on April 28 - join Cornerstone Home Improvement, Crane Brewing and Lutfi's Fried Fish. Cost is \$150.
- August 24, 2022 - Topic to be determined. Cost is \$150.



If you are interested in hosting an A.M. Connections (morning coffee) or 1630 Networking (After Hours) - please contact the Chamber to talk about dates. The cost to sponsor one of these is only \$50.



What's On the Menu? Educational Series

Are you interested in sponsoring a "What's on the Menu?" and be able to educate those in attendance on your product or service. The cost to be the sponsor for this is only \$50. The Chamber will secure the location and order lunch and reservations would be required from those attending. Each person would be charged \$15 to cover lunch costs.

Other sponsorships available for the following:

- One Corporate Sponsorship available for \$1,500 - this covers the entire year.
- Raytown Chamber/Rotary Golf Tournament - Join *Title Sponsor ServPro Raytown/ East Kansas City* - date and location to be determined
- Senior Celebration - Join Platinum Sponsors *Adams Insurance, Centerwell Senior Primary Care and Evergy* - July 16, 2022 at Knights of Columbus Hall
- Raytown's Festival of the Trails - Saturday, 09/10/2022 - details coming!
- EJC B.A.S.H. - Join Title Sponsor *Evergy* - date and location to be determined

Email Vicki at president@raytownchamber.com today if interested!

Our Members In The News



Congratulations to Midwest Animal ResQ on receiving a wonderful gift from the Deron Cherry Foundation for all their work they do to help in taking care of homeless animals and finding their forever homes.



Raytown School District Receives Meritorious Budget Award

The Raytown School District was awarded the Association of School Business Officials International (ASBO) Meritorious Budget Award (MBA) for the 2021–2022 budget year.

ASBO International's MBA program promotes and recognize best budget presentation practices in school districts. Participants submit their applications and budget documents to a panel of school financial professionals who review the materials for compliance with the MBA Criteria Checklist and other requirements and provide expert feedback that districts can use to improve their budget documents.

Districts that successfully demonstrate they have met the necessary program requirements may earn the MBA .

“Receiving the Meritorious Budget Award is a notable step toward attaining the Board's goal of Fiscal Responsibility,” Dr. Steve Shelton Associate Superintendent of Operations and Finance said. “Many staff and board members played a role in achieving this recognition. I'm proud of our collective efforts and continued priority to provide a deeper understanding and transparency regarding the district's financial condition.”

This is the first year the Raytown School District has received the award.

“Districts that apply to the MBA or Pathway to the MBA programs recognize the importance of presenting a high-quality, easy-to-understand budget internally and to the community,” ASBO International Executive Director David J. Lewis explains. “By participating in the programs, not only do districts have access to the tools and resources they need to communicate the district's goals and objectives clearly, they demonstrate their commitment to upholding nationally recognized budget presentation standards.”

Learn more about the MBA program at asbointl.org/MBA.

Our Members in the News



As we close out 2021, we want to take a minute to thank all of you that have supported us this year. Those of you that have stepped up to be Bigs, to be donors, to enroll your children in the program, to sit on Boards, to fundraise on our behalf, to sponsor us... we are blown away by the network of people we have around us that make this program what it is today.

Let's celebrate this year by looking back at a few of our highlights that we were able to accomplish thanks to your support.

- 400 new life-changing matches were made.
- Our Bigs and Littles have clocked over 165,000 hours together.
- We have expanded our team bringing on 22 new staff; 15 of those new hires were on our direct service team.
- We were recognized by NP Times as one of the Best NonProfits to work for in the Country (#5 out of 100,000).
- 100% of our high school seniors graduated high school.
- We gave out countless resources to families including food, basic necessities, holiday gifts, shoes, beds.
- The L'Jarvis Sneed Dreambuilders Fund was able to provide Littles with opportunities they couldn't afford on their own such as attending camps and workshops, drivers ed, taking senior photos, and paying for books for college.
- We placed high school and college aged Littles in internships and provided them with scholarship opportunities.

And much, much more!

Interested in donating or receiving more information, contact Big Brothers Big Sisters today!



JANUARY

2022

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					31 Office Closed	1 HAPPY NEW YEAR
2	3	4	5 Membership Services Meeting Noon (Zoom)	6	7 Tourism Committee Meeting Noon (Zoom)	8
9	10	11	12	13 Chamber/BF Board Meeting 8:00 a.m. In Person	14	15
16	17 Office Closed Martin Luther King Day	18	19	20	21 Government Relations Committee Meeting	22
23	24 Deadline for Lunch reservations	25	26	27 Chamber Celebration Luncheon	28	29
30	31					