

# CHAMBER CONNECTIONS



#RaytownChamber90



## MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

[RAYTOWNCHAMBER.COM](http://RAYTOWNCHAMBER.COM)

MARCH 2022

### 2022 CHAMBER CORPORATE SPONSORS



Picture Your Logo

Click on logos & links for more information

### INSIDE THIS ISSUE:

March Luncheon, Mixology 101 and 2022 Corporate Sponsors	1
President's Corner	2
Member Market	3
February in Photos	4-6
Capital Campaign Update	7
Renewals & New Members	8
Sponsorships for 2022	9
Members in the News & Updates	10-13
March Calendar	14



Luncheon will be held on Wednesday, March 23, 2022  
 Raytown Wellness Center Community Room  
 (10301 E. 350 Highway, Raytown, MO 64138)  
 \$15.00 per person - Reservations Required  
 Deadline to make a reservation is Noon on Monday, 03/21/2022  
 11:00 to 11:30 - Networking & Check In  
 11:30 to Noon - Buffet Lunch  
 Noon to 1:00 p.m. - Program

Join Matthew Cushman, Raytown Fire Protection District as he gives us an update and explanation on just what is Raytown Fire HELPS!

[CLICK HERE TO MAKE A RESERVATION](#)

MARCH LUNCHEON SPONSOR:



**MIXOLOGY 101!**  
**TUESDAY, 03/22/2022**  
 4:30 to 5:30 p.m.

Learn how to make an Old Fashioned, an Italian Margarita and a Cosmopolitan while enjoying appetizers from V's and networking with fellow Chamber members.

\$20.00 per person - limited to the first 35 reservations  
 Tuesday, March 22, 2022 / 4:30 to 5:30 p.m.

## MIXOLOGY 101

TUESDAY, 03/22/2022  
 4:30 to 5:30 p.m.

A big thank you to V's Italiano Ristorante for hosting our Mixology 101.

Their trained bartenders will show us how to make three drinks, Old Fashioned, an Italian Margarita and a Cosmopolitan. A reservation is required and limited to the first 35 who make a reservation.

[Click here for more details & to make a reservation.](#)

All no-shows will still be invoiced.



[THINKRAYTOWNFIRST.COM](http://THINKRAYTOWNFIRST.COM)

### Board of Directors

**Pat Ertz**, Chair  
Public Water Supply District #2

**Patrick Nelson**, Chair Elect  
Aviation Institute of Maintenance

**Robert Atkins**, Secretary/Treasurer  
Farmers Insurance Agency

**Melvin Norrington**, Past Chair  
Everygy

### At Large Members

**Allan Thompson**  
Associate Member

### Board Members

**ElizaBeth Clayton**  
Village Hospice

**Jeff Hirst**  
Madden Media

**Carmen Kraus**  
Connection Point Church

**Al Maddox**  
Cave Spring

**Linda Roberts**  
Raytown Lee's Summit Community Credit Union

**Brian Ross**  
Edward Jones

**Chiki Thompson**  
Raytown Water

**James Wendleton**  
Stoney Creek Hotel & Conference Center

**Tamara Wheeler**  
United Consumers Credit Union

**Phylis Goforth**, Liaison  
Raytown Main Street Assoc.

**Chief Matt Mace**, Liaison  
Raytown Fire Protection Dist.

**Dr. Allan Markley**, Liaison  
Raytown Quality Schools

**Dr. Kathrine Swanson**, Liaison  
Metropolitan Community College - Longview

**Missy Wilson**, Liaison  
City of Raytown

*Staff*

**Vicki Turnbow**, President  
[president@raytownchamber.com](mailto:president@raytownchamber.com)

[staff@raytownchamber.com](mailto:staff@raytownchamber.com)

## PRESIDENT'S CORNER

Spring is just around the corner and the first quarter of the year is almost gone. Where does time go? I have had people tell me time flies because I am planning for events and vacation months down the road.

As a reminder as we firm up event dates for 2022, the events will be listed on the community calendar. You can go out and get details about upcoming events, make a reservation, sign up for a sponsorship and also put your own community event on the calendar.

Tuesday, March 1, over 40 Chamber members representing 8 different Chambers will be visiting Jefferson City to get updated information on topics such as Workforce Development, Education and more.

This month I celebrate my 60th birthday. That does not seem possible. I watched a show recently where someone was asked what is your first memory. I thought about that for a while and I can remember sitting on a front porch with a man who my mom says was Mayor Christy of Jefferson City. What is your first memory? Think about it.

Even though my door is always open, if you would like to schedule an appointment, give me a call. Even though we are not requiring masks, if you come to a meeting, a luncheon or event and feel more comfortable wearing one, please do so.

BE KIND, BE PATIENT, BE RAYTOWN!

*Vicki Turnbow, President*



In the month of March, I will advertise for the part time position that is open here at the Chamber office. This position is for 18 hours per week usually Tuesday, Wednesday and Thursday with some evening and weekend hours. The pay is \$15 and if you know someone who might be interested have them contact the Chamber today!



# MEMBER MARKET



**KNIGHTS OF COLUMBUS**

**NEED A RENTAL HALL?**  
PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

**\$100 discount with this ad!**

OFFICE HOURS: Monday-Saturday 8 am-12 pm

**5101 BLUE RIDGE CUTOFF 816-356-4962**



**GFL Environmental Inc**  
7801 E Truman Road  
Kansas City, MO 64126

**Norbert Love**  
Account Executive Sales Representative

Email: [norbert.love@gflenv.com](mailto:norbert.love@gflenv.com)  
C: (816) 341-7680

**Market your business to more than 400 Members in the CHAMBER CONNECTIONS.**

Business card, 1/4 page, 1/2 page or full page  
Space Available - 3 months or 1 year run  
All marketing may include a website link.  
All marketing must be prepaid.

*Contact the Chamber for more information.*

**YOUR AD COULD BE IN THIS MARKETING SPACE!**



## EMPLOYEE BENEFITS



### EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

*Save on group medical coverage and more with this exclusive program.*

**Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!**

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



**Kent Friend**  
Employee Benefits and Property & Casualty Consultant  
[kfriend@bukaty.com](mailto:kfriend@bukaty.com)  
P: 913.777.7535  
C: 816.803.7406  
F: 913.345.2608



## February in Photos

Delivered new member plaque to JE Cornwell with AMPR Plaza located at 11900 E. 350 Highway.

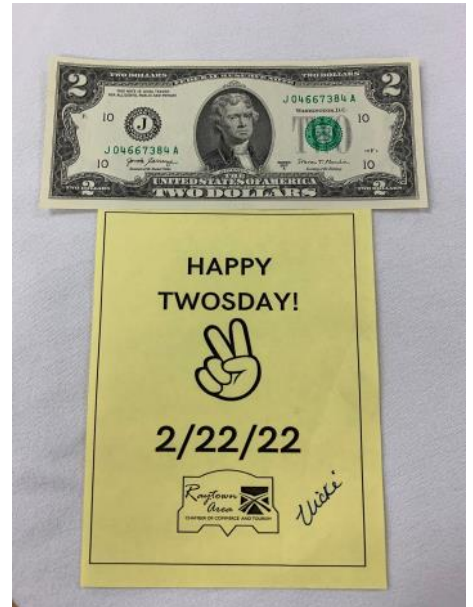


Delivered the 2021 Rising Star award to Abby Peper with Raytown Chapel Church.



# February in Photos

On Twosday, 02/22/22 - I handed out about 40 \$2.00 bills to various businesses, to fellow Rotarians and of course to my grandsons. It was a lot of fun!

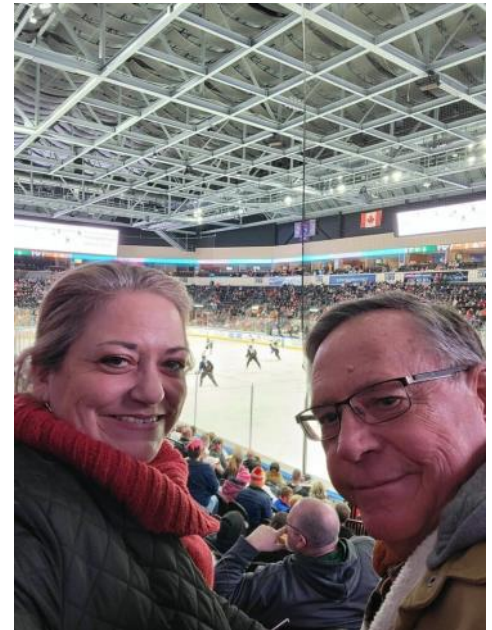


A big thank you to Raytown Quality Schools/Real World Learning, Allecia Lowery, for being our luncheon sponsor on February 23. What a great program to be able to offer to our students. Those in attendance were able to receive an update from City Administrator Damon Hodges on how the City has faired through the pandemic and some new projects that will be coming soon. We are lucky to have such a great leader at city hall.



# Raytown Night at the Mavericks

Raytown Night at the Mavericks was held on Saturday, February 26. It was an exciting game and the Mavericks won! Several Chamber members were spotted in the audience. It was also First Responder night and the lady driving the Zamboni had on a Raytown Fire shirt! Of course, I had to get a photo of my grandsons!  
Some photos courtesy of the KC Mavericks.



## *Building Capital Campaign Update*

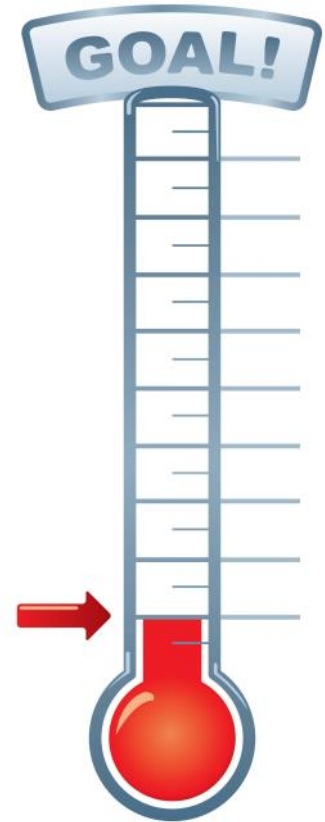
With the nicer weather this week, construction has started on the Building Accessibility Project. We are excited to get this next phase completed.

As of 02/28/2022  
\$66,953.00 raised

The Building Foundation is currently filling out additional grants with regards to a solar sun shade to cover the two benches out front in the trailhead. In talking with people as they use the trail head, shade is one item that is needed especially when it is hot outside.

Remember all monetary donations will receive a charitable tax deduction letter from the Building Foundation. Several companies have reached out and offered discounts and even full donations of items which we greatly appreciate.

If you need a donation/pledge form or have questions, contact Vicki Turnbow at 816-353-8500 or email her at [president@raytownchamber.com](mailto:president@raytownchamber.com).



**CHAMBER RENEWALS**☺ *We would like to thank our members who gave 110%.*

☺ Albin's Fine Jewelry Wayne Albin 1999  
 Associate Member Larry Mock 1959  
 Autumn Terrace Health & Rehabilitation Susan Whitaker 2019  
 ☺ Clark's Appliances Pam Clark 1964  
 Guenther Studio Steve Guenther 2001  
 Jackson County Legislator Theresa Cass Galvin 2015  
 ☺ Morganisites.com Joe Morgan 220

☺ Public Water Supply District #2 Pat Ertz, Fred Hartwell,  
 Jim McClanahan, Susan Meade, Joe O'Dwyer, Richard Tush,  
 George Yocum 1990  
 ☺ RE&P Midwest Excavating/Plumbing 2019  
 ☺ St. Regis Academy, Robin Fisher 2014

**Have you utilized your member benefits lately?**  
**Thank you to those businesses who paid 110% and are now members of the *110% CLUB***

**2022 CHALLENGE - FROM CHAIR, PAT ERTZ**

For 2022, we are asking each member to recruit a business or organization that is not already a member to join the Raytown Chamber. As an added bonus, we will put the name of every new member between January 1 and November 30 in for a drawing of some great gift cards from member businesses.

We will also put the names of all new members in for a drawing of the same prize.

Be watching for an email to be sent out with all the information and an application.

If you need one before then, contact Vicki today!



## Sponsorships - 2022

### SPONSORS NEEDED FOR 2022



If you are interested in hosting an A.M. Connections (morning coffee) or 1630 Networking (After Hours) - please contact the Chamber to talk about dates. The cost to sponsor one of these is only \$50.



### **What's On the Menu? Educational Series**



Are you interested in sponsoring a “What’s on the Menu?” and be able to educate those in attendance on your product or service. The cost to be the sponsor for this is only \$50. The Chamber will secure the location and order lunch and reservations would be required from those attending. Each person would be charged between \$15 and \$20 to cover food costs.

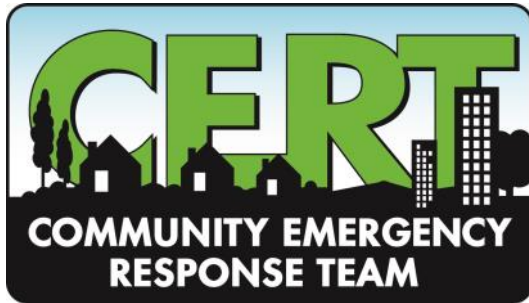
### Other sponsorships available for the following:

- One Corporate Sponsorship available for \$1,500 - this covers the entire year.
- Raytown Chamber/Rotary Golf Tournament - Join Title Sponsor ServPro Raytown/ East Kansas City - July 20, 2022 at Teetering Rocks Golf Course
- Senior Celebration - Join Platinum Sponsors Adams Insurance, Centerwell Senior Primary Care and Evergy - July 16, 2022 at Knights of Columbus Hall
- Raytown’s Festival of the Trails - Saturday, 09/10/2022 - details coming!
- EJC B.A.S.H. - Join Title Sponsor Evergy - date and location to be determined



Email Vicki at [president@raytownchamber.com](mailto:president@raytownchamber.com) today if interested!

## Members in the News



### *Raytown Police to Host Free Community Emergency Response Team (CERT) Training for the Public*

*The Raytown Police Department is pleased to host free CERT training, beginning April 5<sup>th</sup>, 2022. The training provides an opportunity to learn about preparing for a variety of emergencies and disasters that could affect the community. Training includes basic disaster response skills, such as fire safety, light search and rescue, team organization, and disaster medical operations.*

*Training sessions will be held on Tuesday and Thursday evenings, from April 5<sup>th</sup> to April 28<sup>th</sup>. The weeknight sessions start at 6:00 p.m. and conclude at 9:00 p.m. The final session, which includes a mock disaster exercise, where participants put their CERT skills to use, is held on Saturday, April 30<sup>th</sup>, 2022, from 9 a.m. to 12:00 p.m.*

*The training will be held at the Raytown Fire District Station #1, 6020 Raytown Trafficway, Raytown, Missouri. Participants must be 17 years old, or older, and will be required to complete an enrollment form and a background check.*

*For an enrollment form or more information, visit <https://www.raytownpolice.org/cert> or contact Captain Dyon Harper at 816-737-6104 or [harperd@raytownpolice.org](mailto:harperd@raytownpolice.org).*



### **FROM RAYTOWN EMERGENCY ASSISTANCE PROGRAM - REAP**

It is with a heavy heart that the REAP family, on behalf of our Board of Directors, announces the passing of our long time Director and friend, Mr. Al Brown.

Al served as REAP's Executive Director for 25 years, and was instrumental in the kind of organization we continue to be today; A LITTLE HELP, A LOT OF HOPE!

In 2007, he lead the fundraising efforts for the building we still call home, and galvanized an entire community to help others in need. REAP is indeed 'The House built by Volunteers', and he was our valiant leader for so many years.

Our thoughts and prayers go out to his two sons, family, and a host of long time friends. Please join us in remembering Mr. Al Brown and his commitment to the Raytown community through his efforts and dedication to REAP.

Al Brown served on the Raytown Chamber Board of Directors from 2000 through 2005 and was awarded a lifetime membership in 2016. Al was one of a kind. He had a heart of gold and you always knew where you stood with him. He will be missed by so many. Al is pictured here with 2015 Chair of the Board, Mark Smith.



## Members in the News



### Blue Ridge Bank and Trust Co. Names Nicole Putnam as Assistant Vice President and Branch Manager in Raytown

Blue Ridge Bank and Trust Co. is pleased to welcome Nicole Putnam as assistant vice president and branch manager of its branch located at 6202 Raytown Trafficway in Raytown, Missouri. Putnam joins the Bank with 8 years of experience in the financial services industry.

In her role as branch manager, she will be building and coaching a team of associates to deliver excellent service as well as be trusted problem solvers. She will be responsible for the day-to-day operations, new accounts, and more. Putnam stated, "I look forward to meeting our current customers and deepening our relationship with them, as well as introducing myself to other businesses in the area to expand our clientele."

Putnam is a 2001 graduate of Raytown South High School and resides in Independence, Missouri.



*Blue Ridge Bank and Trust Co. is an independently owned community bank established in 1958 with eight branch locations and over \$700 million in assets.*

### CONGRATULATIONS SISTERS IN CHRIST!

What a start we have to 2022! If you haven't heard, Sisters in Christ received a \$175,000 grant from the 2022 Chick-fil-A® True Inspiration Awards™. We're thrilled to receive this grant. Our long-term strategy to address the needs of Black women experiencing homelessness is to affect systemic change by transforming the housing, economic, and mental health services landscape of the Kansas City metropolitan area

Our long-term strategy also involves fostering genuine sisterhood and creating opportunities for racial and cultural understanding of Black and minority groups in the Kansas City community. Sisters in Christ was a Top

Category Winner in the Homelessness Category with The Maui Farm in Makawao, Hawaii, and Project Hope Alliance in Costa Mesa, CA.

Chick-fil-A Operator C.T. Taylor in Overland Park, KS. nominated Sisters in Christ in September for a regional True Inspiration Award. Sisters in Christ became a regional finalist and voting took place from September 4th to September 24th, 2021 on the Chick-fil-A One app. This year, nearly 500,000 voted through the app to help select the regional grant recipients for the 2022 True Inspiration Awards recipients.



## *Raytown Quality Schools Announcement*



### **Raytown C-2 School District Board of Education Announces the Hiring of Dr. Penelope Martin-Knox as Incoming Superintendent Beginning with the 2022-2023 School Year**

The Raytown C-2 School District Board of Education is pleased to announce the hiring of Dr. Penelope Martin-Knox, as the superintendent of the Raytown C-2 School District beginning with the 2022-2023 school-year. Dr. Martin-Knox currently serves as the Superintendent of Sumter School District in Sumter, South Carolina. Current Raytown Superintendent Dr. Allan Markley is retiring at the end of the 2021-2022 school year. Dr. Martin-Knox will begin her tenure on July 1, following Dr. Markley's retirement on June 30.

"We are excited about the selection of Dr. Martin-Knox and look forward to a long and exceptional partnership. The Board wishes to thank Dr. Markley for his leadership, and we are confident that he will be a great help to our new superintendent throughout the transition process in order to make it a smooth one and keep us moving forward at the same time," Raytown Board of Education President Mr. Alonzo Burton said.

"The Board of Education is grateful to the community and district stakeholders who provided feedback through surveys and focus groups during the superintendent selection process. The Board is confident that the strength and experience of our current administrative team will be a wonderful support to Dr. Martin-Knox as we welcome her to the district." Raytown Board of Education Vice-President Mrs. Beth Plank said.

Dr. Martin-Knox is a career educator with 29 years of experience in education. She has dedicated her efforts to ensure positive academic outcomes for all children. Dr. Martin-Knox is serving 15,000 children in her current school district.

Prior to her appointment as Superintendent of the Sumter School District, Dr. Martin-Knox served in several positions with Baltimore County Public Schools in Baltimore, Maryland, which is the 25th largest school district in the nation with 175 schools and 114,000 students. Her positions included the Chief of School Climate and Safety, Community Superintendent for elementary, middle and high schools, as well as the Assistant Superintendent of middle schools.

During her career in education, Dr. Martin-Knox has proudly served in the classroom as a high school music and reading teacher, a middle school instrumental music teacher, performing arts department chairperson, a middle school assistant principal and principal. Dr. Martin-Knox is frequently invited to present at workshops and provide professional development for school leadership, school safety, and educational conferences, including national events. Dr. Martin-Knox presented "The World of Females: Relational Aggression" at the National Conference on Girls Bullying.

During her teaching tenure, Dr. Martin-Knox's concert bands and orchestras earned a reputation for excellence by consistently receiving superior ratings at district and state festivals, as well as national music contests.

Dr. Martin-Knox is extremely excited and proud to be a part of the Raytown community and to continue serving children. Dr. Martin-Knox is supported by her husband Eric, who is a Sergeant with the Baltimore County Police Department, her son Patrick, and her bonus son Sean.

"Being a part of the Raytown Quality School District is truly exciting. I am ready to partner with staff, parents and the community to create endless opportunities for our children! We Are Raytown and We Are #Unstoppable," Dr. Martin-Knox said.

Dr. Martin-Knox was selected by the Board of Education after a national superintendent search.

There will be opportunities for the community to meet and interact with Dr. Martin-Knox before her start date on July 1. Those opportunities will be shared with the community at a later date.



# Midwest Animal ResQ



## "BE A GAME CHANGER" CASINO Royale

At Midwest Animal ResQ, we strive to serve the community of Greater Kansas City by rescuing as many companion animals as possible. These animals come to us when they are lost, abandoned, at risk of euthanasia, saved from hoarding, puppy mill, or other terrible circumstances. With the help of our generous supporters like you, more and more animals are able to find their way into our program where they receive the care and warmth they need until we can find them their forever home.

On Saturday, June 4, 2022 at 6:00 PM, Midwest Animal ResQ will host its eighth annual gala, BarQ After Dark, at The Martin Event Space in Kansas City, Missouri. This year's theme is "Casino Royale" and will feature live entertainment, plenty of gaming action, food, an open bar, a silent auction, and much more. This gala is our most important event of the year, and our goal is to raise \$50,000, all to be used for the direct care and welfare of the animals we help every day.

We need your help! Please consider becoming a sponsor or making a donation to our silent auction. As a 'thank you' for your support, each sponsorship level includes VIP tickets to this amazing event (food, top shelf bar access, \$500 gaming chips and gift bag per guest) as well as recognition of your sponsorship at the event and our Facebook page.

Bronze \$250	Silver \$500	Gold \$1000	Platinum* \$2,500	Diamond* \$5,000	Chewy* \$10,000
<ul style="list-style-type: none"> <li>• 2 Event VIP Tickets</li> </ul>	<ul style="list-style-type: none"> <li>• 4 Event VIP Tickets</li> <li>• 1 VIP Parking Pass</li> </ul>	<ul style="list-style-type: none"> <li>• 6 Event VIP Tickets</li> <li>• 2 VIP Parking Passes</li> <li>• Additional \$100 per guest gaming chips</li> </ul>	<ul style="list-style-type: none"> <li>• 8 Event VIP Tickets</li> <li>• 3 VIP Parking Passes</li> <li>• Additional \$200 per guest gaming chips</li> <li>• Expanded sponsor recognition on our website before the event</li> <li>• Access to our VIP pre-event cocktail party</li> </ul>	<ul style="list-style-type: none"> <li>• 10 Event VIP Tickets</li> <li>• 3 VIP Parking Passes</li> <li>• Additional \$300 per guest gaming chips</li> <li>• Expanded sponsor recognition on our website before event</li> <li>• Access to our VIP pre-event cocktail party</li> </ul>	<ul style="list-style-type: none"> <li>• 12 Event VIP Tickets</li> <li>• 4 VIP Parking Passes</li> <li>• Additional \$500 per guest gaming chips</li> <li>• Expanded sponsor recognition on our website before event</li> <li>• Access to our VIP pre-event cocktail party</li> <li>• Premier recognition of your sponsorship on our event gift items and Top Sponsor appreciation</li> </ul>

\* A portion of these sponsorship levels may be tax deductible, please refer to your receipt.

To donate an item or service for the silent auction, please contact Erin Quador via email at [events@marqkc.org](mailto:events@marqkc.org) or (816) 820-1336. We will be happy to stop by to pick up any donations. All donations are tax deductible, (EIN: 45-3676666). The deadline for silent auction donations is May 20, 2022.

Please select your sponsorship level:

- Bronze
  Silver
  Gold
  Platinum
  Diamond
  Chewy

Company/Sponsor Name: \_\_\_\_\_

Contact Person Name: \_\_\_\_\_

Phone: \_\_\_\_\_ eMail: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

OR scan code to complete your sponsorship online!



To support promotion of your sponsorship, please also email a high resolution image of your logo and a brief company bio to: [events@marqkc.org](mailto:events@marqkc.org)

Please mail this form with your check to:

Midwest Animal ResQ c/o Erin Quador  
5012 Spring Ave.  
Kansas City, MO 64133

Deadline for Sponsorships: April 15, 2022



# MARCH 2022

5909 RAYTOWN TRAFFICWAY  
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525  
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
		1	2 Membership Services Meeting Noon	3	4 Chamber office Closed	5
6	7	8	9	10 Chamber/BF Board Meeting 8:00 a.m.	11 Tourism Committee Meeting Noon	12
13	14	15	16	17 	18 Government Relations Committee Meeting	19
20 	21 Deadline for Lunch reservations	22 Mixology at V's Italiano Ristorante Reservations Required	23 March Membership Luncheon	24 Senior Celebration Meeting 3:00 pm Chamber Office	25	26
27	28	29	30	31		