

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

JANUARY 2023

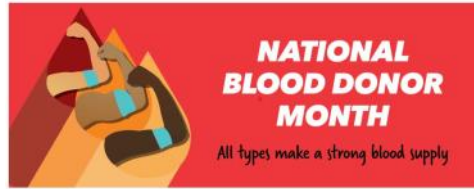
2023 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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Joint Chamber Challenge Blood Drive

Tuesday, January 17th
1:00 PM - 6:00 PM

Santa Fe Room
Hilton Garden Inn - Independence
19677 E. Jackson Drive



Book your appointment today at savealifenow.org/group
enter Group Code: EHA or scan QR Code. For additional details
contact Dawn Eblen at (816) 352-2342 or deblen@cbckc.org.
Medical eligibility questions?
Call 1.800.688.0900



877.468.6844 · savealifenow.org



#cbckc

Joint Chamber Challenge Blood Drive

[Click here for more details](#)

See page 10 for additional information from the Community Blood Center.

RAYTOWN AREA CHAMBER OF COMMERCE & TOURISM

2022 CHAMBER CELEBRATION LUNCHEON 01/26/2023

2022 Annual Awards & Overview
Recognizing Outgoing Board Members
2023 Vision by Chair, Patrick Nelson



Reservations Required



THINKRAYTOWNFIRST.COM

Board of Directors

Patrick Nelson, Chair
Aviation Institute of Maintenance

Robert Atkins, Chair Elect
Farmers Insurance Agency

ElizaBeth Clayton, Secretary/Treasurer
Village Hospice

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Pam Clark
Clark's Appliances

Loretha Hayden
Lutfi's Fried Fish - Raytown

Board Members

Kory Brinton
Brinton Electric

Jeff Hirst
Madden Media

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Melvin Norrington
Evergry

Jourdan Price
Personal Care Dental Group

Linda Roberts
Raytown Lee's Summit Community Credit Union

Brian Ross
Edward Jones

Tamara Wheeler
United Consumers Credit Union

April Harrington, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College - Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

PRESIDENT'S CORNER

I am excited for 2023. During the Board Retreat in December, the Board and Committee Chairs met to go over the Strategic Plan for 2023 and the overall census is a renewed energy. Thinking of the past few years, everyone seems to think we are on track for a banner year. The final phase of the remodel will be done and a concentrated effort to increase membership will happen this year.

Chair of the Board Patrick Nelson provides a greeting for 2023!

Happy New Year!

The Raytown Area Chamber of Commerce and Tourism understands that in order to have a strong economic environment you must have a strong community. We are truly blessed in our community to have leaders, business owners, educators and citizens who realize that we all share the responsibility of creating economic success and happiness within our community.

As we continue to adjust to the new normal, the Chamber's goal is to work toward improving the quality of life for all through the support and commitment of its members, volunteers and committees. The Chamber is proud to sponsor events throughout the year to help support the community.

As the 2023 Chair, I am honored to work alongside our dedicated Board who all share the same vision, business growth and healthy community environment.

You will find a categorical listing of Chamber member businesses and organizations that are on our website at raytownchamber.com. We encourage you to shop and dine locally and help us continue in building success for the Raytown community.

If you know a business or organization that is not a member of the Raytown Chamber of Commerce and Tourism, encourage them to join today. Chamber membership will benefit your business and the community. I look forward to working with everyone during my time as Chair.

*Sincerely,
Patrick Nelson
Aviation Institute of Maintenance*

In 2023 I start my 17th year as the President of the Raytown Chamber. I have had the honor and privilege of working with a great group of individuals throughout the years and representing you within the metro. I cannot wait for 2023 and what it has in store for us. Here's to a prosperous and successful new year!

Remember my door is always open!

Vicki Turnbow, President



MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS
 BUSINESS MEETINGS ARE OUR SPECIALTY

OFFICE HOURS: Monday-Saturday 8 am - 12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
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 Kansas City, MO 64126

Norbert Love
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Market your business to more than 400 Members in the CHAMBER CONNECTIONS.

Business card, 1/4 page, 1/2 page or full page
 Space Available - 3 months or 1 year run
 All marketing may include a website link.
 All marketing must be prepaid.

Contact the Chamber for more information.



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 CUSTOMERS IN KC METROPOLITAN AREA

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EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
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- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



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December Events

Chamber Meet and Greet hosted by the Membership Services Committee on December 1, 2022 at Crane Brewing Company. Thank you to Michael Crane for giving us an update on what will be happening in 2023. Matthew McCarroll with ADT Security gave us his 30 second elevator speech on the company he works for.



December Board meeting and Retreat! Look out 2023 here we come.



Out and About in the Community



Holiday Party at the Raytown Historical Society and Museum. President, Charlotte Belger welcomes everyone and thanks them for all their support the past year.



Tamara Wheeler and I attended the "Oh Christmas Bee" event hosted by Messner Bee Farm. We talked to Santa and found out we were on the "nice" list.

I had lunch with my first full time boss, Joann. She lives at Trustwell Living in Raytown. It was wonderful to catch up. She and I worked together 16 years. At the time, I was a Medical Malpractice Underwriter.



Raytown, Grandview and South Kansas City Chamber Staff meet for lunch and exchanged gifts. Pictured left to right: Liz Ogle (President Grandview Chamber); Chelsea Scoma (Grandview Chamber), Angela Alesi (South KC Chamber), Vickie Wolgast (President South KC Chamber) and myself. It was great to catch up and hear what they are working on in 2023.

CHAMBER RENEWALS☺ *We would like to thank our members who gave 110%.*

Aramark Tim Lathrop 2008
 ☺ Associate Member Clarice Titus 2003
 ☺ Associate Member Kris Turnbow 2012
 Associate Member, Kathie Schutte 2020
 ☺ Aviation Institute of Maintenance, Frederick Thomas, Patrick Nelson 2009
 Blue Ridge Bank and Trust – Raytown, Nicole Putnam 1989
 Blue Ridge Bank and Trust, William Esry, Amanda Plachte 1989
 Bordner Home Improvement, Rob Poettgen 1990
 Bukaty Insurance, Kent Friend 2018
 Commerce Bank, Shawna Burns 1989
 Corlew Construction, Dick Corlew 1978
 Edward Jones, George Koepf, Malinda McKinney 2017
 Garrison & Associates, Doug Filipovits, Sarah Filipovits 1981
 Hope Network, Michele Workman 2008
 Kansas City Royals, Spencer Thomas 1996
 Life Member Dave & Shirley Wurth 1982
 Life Member Dr. Mike Watkins 2001
 Life Member John Ness 1977
 Life Member Mike Apprill 2007
 Maj-R Thrift & Discount Store, Rhonda Edwards, John Michaels 2016

☺ McIntosh Heating and Cooling, Jeff Mann 1993
 Metropolitan Community College – Longview, Dr. Kathrine Swanson, Dr. Ryan Crider, Kristy Edmondson 1991
 Mid America Laminating Carol Hinesley 2019
 ☺ One Hour Heating & Cooling, Denise Kurtz 2021
 Raytown Main Street Association April Harrington 2008
 Raytown Rotary Club, Treasurer 2001
 Raytown Three Trails Kiwanis, Mary Lee Skitek 2009
 ☺ Raytown-Lee's Summit Community Credit Union, Carrie West, Linda Roberts 1992
 ReDiscover – Raytown, Shannon Moss 2020
 ☺ Saddlecreek Stables & Vineyard, Kent Friend 2020
 Sq. Ft Construction Zane Hall 2018
 Synergy One Lending Wendy McDermott 2021
 Trustwell Living, Carol Rigsby, Megan Miller 1999
 ☺ United Consumers Credit Union, Tamara Wheeler, Nancy Davis 2003
 University of Central MO Lee's Summit, Rick Smetana 2007
 WCA A GFL Company Tom Coffman, Norbert Love, Ben Seiferman 2005
 ☺ World Finance Corporation, Cassandra Hahn 2020

Have you utilized your member benefits lately?**Thank you to those businesses who paid 110% and are now members of the****110% CLUB**

Financial Freedom Now, LLC

Wanda Murray

14407 Bristol Ave

Grandview, MO 64030

816-590-6950

Financialfreedomnowllc1@gmail.com

Accounting/Taxes

Recruited by: Dr. Tom Murray



The Arc of the Ozarks

Karen Kroenke

Clay McGranahan

19401 E. 40 Highway, #110

Independence, MO 64055

816-929-8129

kkroenke@thearcoftheozarks.orgwww.thearcoftheozarks.org

Non-Profit/Health Care

Recruited by: Self



Tires Plus

Kit Parrott

9067 E. State Route 350

Raytown, MO 64133

816-356-3711

Fax: 816-313-2275

www.tiresplus.com

Automobile Service/Repair

Recruited by: Self



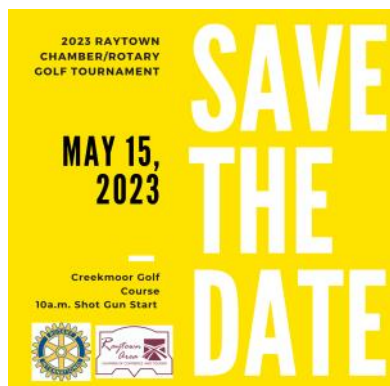
*Welcome to these new
 Members! Reach out to
 them if you need their
 product or services!*

Members in the News - Herndon Career Students And Karen Gilkey American Family Insurance



Southland CAPS Business Innovation and Creation students from the Herndon Career Center enjoyed a visit from local American Family Insurance agent Karen Gilkey. Karen spoke about her educational journey and how her graduation from the University of Missouri with a degree in Psychology unexpectedly launched a career in the field of insurance.

Karen explained the importance of insurance and the difference in policy types, specifically life insurance. Students had a multitude of great questions and were impacted by Karen's dedication to her clients that she referred to as family. Karen's passion for insurance shined through in her presentation and the immediate connection she made with students. She left students with fun promotional gifts and the reminder that if they ever had questions or needed anything, she was just a phone call away.



Wednesday, 08/16/2023
Networking Event

Holiday Lighting - Raytown Main Street Association



HOLIDAY LIGHTING UPDATE

On Friday December 2 Raytown's Annual Holiday Tree Lighting Ceremony was held from 6 to 8 p.m. at the Pocket Park in downtown Raytown at the intersection of 63rd street and Raytown Road. This is the 14th year for this event and has become an annual tradition in Raytown.

The event was sponsored by the Raytown Main Street Association, Raytown Parks & Recreation, Raytown Public Works and the City of Raytown with assistance from a host of volunteers and sponsors.

The event kicked-off at 6 pm with a few words from Mayor Mike McDonough, Raytown's new Superintendent of schools Dr. Penelope Martin-Knox, April Harrington, President of RMSA and Steve Guenther, Vice-President of RMSA. Holiday music was provided by the Raytown Community Band, Raytown South High School Cardinal Chorale, Raytown High School Camerata and St. Regis Academy. At 6:30 Santa appeared (with assistance from the Raytown Fire Department) to greet the children and flip the switch to light up the Pocket Park and the Mayor's Christmas Tree.

After the lights were on Raytown Water provided hayrides, a winter wonderland with cookies and cider and Santa distributed gifts to the children. The line to see Santa stretched out the Raytown Water Company's front door down 63rd street for a block. After the visit with Santa families hopped on the hayride for a ride through downtown Raytown while singing Christmas carols. The ride ended in front of Atkins Insurance where children enjoyed smores. Bella B's kitchen also provided hot chocolate and accepted non-perishable food donations for REAP.

This year's event was a huge success, and many families expressed their gratitude. The smiling, squealing children who attended the event were all the thanks the sponsor's needed. An event like this could not have occurred without all of Raytown coming together. We are truly blessed to have the support of such a fine city, and we look forward to next years ceremony.



Members in the News - Chief Robert Kuehl



Raytown Police Chief Tapped to Train Military Personnel

Kuehl provides tools to more than 100 junior leaders.

(**RAYTOWN, Mo.**) –Last month, Raytown Police Chief Robert Kuehl was invited to present a week-long training session on risk management and organizational change to 100 junior leaders in the Army’s 3rd Infantry Brigade Combat Team (3IBCT) at Schofield Barracks, Hawaii.

The 3IBCT Commander Col. Rob Shaw sought to bring Kuehl to Hawaii after listening to his lecture at the Army’s School for Command Preparation in Leavenworth, Kansas.

Raytown’s own Chief Kuehl is a noted risk management subject matter expert who has researched and practiced risk management during his more than 35 years of police service. In addition, he has interviewed local, state and federal law enforcement agencies, Fortune 500 executives to collect the industries best practices.

“What I enjoy most about getting to speak to Army units is that it is an opportunity to serve those who serve this country with professionalism, honor, and dignity,” said Kuehl. “And when I am around them, I leave a better leader.”

As a result of the training, the Army published an article on Kuehl’s visit. Read it here - <https://>

Toni Alexander

Public Information Officer

Crossroads Community • Embracing
Diversity • Growing Together

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Raytown MO. 64133
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Joint Chamber Challenge Blood Drive



**Community
Blood Center**

Joint Chamber Challenge Blood Drive to Benefit Local Patients

Independence, MO.-- Community Blood Center (CBC) is the primary provider of blood and blood components to 70 plus hospitals and medical centers in the Greater Kansas City region. CBC will conduct a life-saving blood drive on Tuesday, January 17th.

“When individuals normally think of essential community services, they often think about fire and police departments.” said Patsy Shipley, Executive Director of Community Blood Center. “Community Blood Center and its donors are very similar to police officers and fire fighters. We make up a life-saving team that is here to meet the needs of local patients. Our volunteer donors roll up their sleeves and do so without hesitation.”

Independence individuals can help by donating blood at the Joint Chamber Challenge blood drive on Tuesday, January 17th from 1:00 PM to 6:00 PM. This event is sponsored by Independence, Blue Springs, and Raytown Chambers of Commerce. The drive will be held at Hilton Garden Inn - Independence, Hilton Garden Inn - Independence. Donors are encouraged to make an appointment by visiting savealifenow.org/group and using **Group Code: EH8A**. For additional details, contact Dawn Eblen at (816) 352-2342.

In the Greater Kansas City area, one in three people will need blood at some point in their life and nearly one in seven hospital admissions requires a blood transfusion. This means, nearly 600 donations are needed every day to meet hospital demand, and with a limited shelf life, supplies must be continually replenished. In just 60 minutes, you can donate one pint of blood and Save a Life, Right Here, Right Now in your own community.

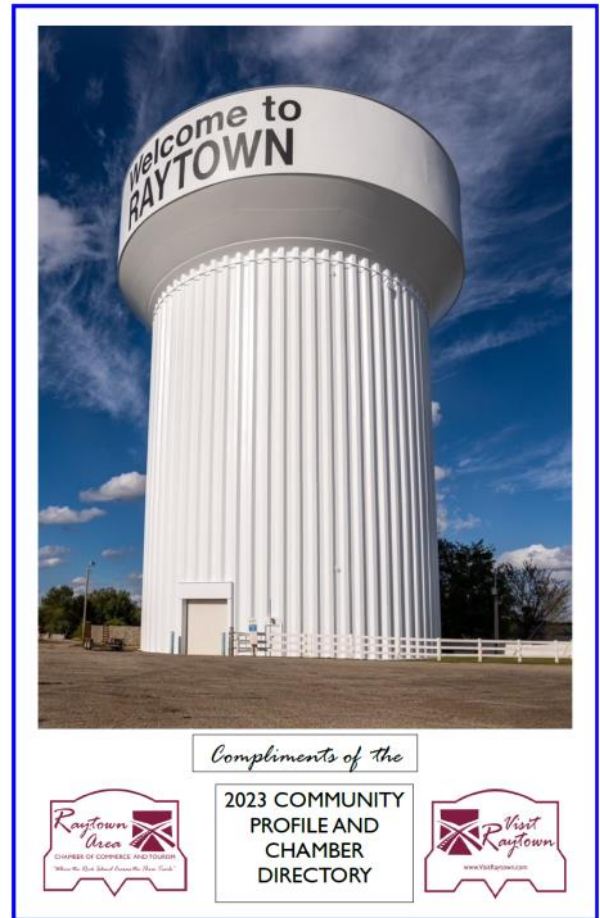
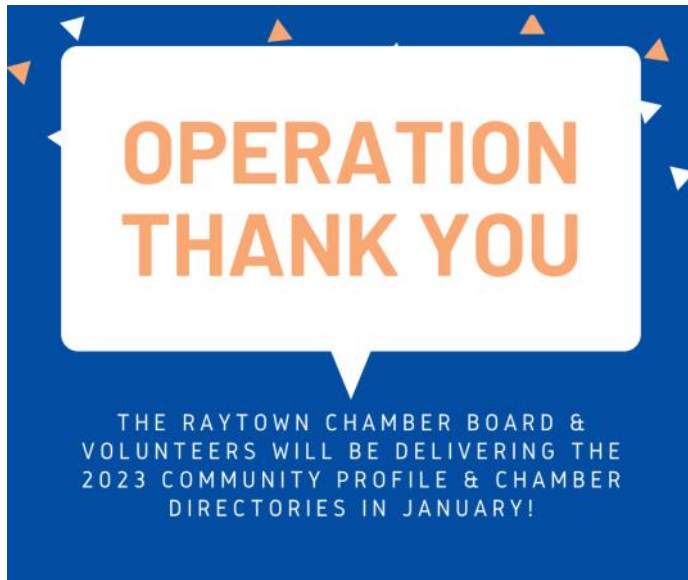
For more information regarding our donor centers and mobile blood drives or how to set up your own drive, visit www.savealifenow.org or call 1-877-468-6844.

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About Community Blood Center of Kansas City

Founded in 1958, Community Blood Center (CBC) provides over 90% of the blood used by hospitals throughout the Greater Kansas City metropolitan area, as well as eastern Kansas and western Missouri. CBC provides nearly 200,000 blood products each year to over 60 area hospitals and relies on volunteer donors each day to meet the need for lifesaving gifts of blood. CBC operates 365/24/7 to deliver safe, high quality products to meet transfusion needs for routine care and emergencies. CBC is a Division of New York Blood Center, Inc. (a family of operating Divisions known as New York Blood Center Enterprises). For more information, visit savealifenow.org. Connect with us on [Facebook](#), [Twitter](#), [Instagram](#), and [LinkedIn](#).

Operation Thank You



Thank you to these members who purchased a marketing space.
When you receive this year's publication, take a moment to look through it and if you need additional copies for your office, please let the Chamber office know.

Advanced Eyecare
American Family Insurance
Blue Ridge Bank and Trust
Centerwell Senior Primary Care
Child Abuse Prevention Association
City of Raytown
Clark's Appliances
Farmers Insurance - Atkins Agency
Financial Freedom Now
From the Earth
Garrison & Associates/Collective Wealth Management
Greater KC Homes
Lee's Summit Tribune Publishing
Lutfi's Fried Fish - Raytown
Madden Media
Maj-R Thrift & Discount
McIntosh Heating & Cooling
Pain Relief
Personal Care Dental Group

R & Automotive
Raytown Educational Foundation
Raytown Gregory Animal Health Center
Raytown Main Street Association
Raytown Quality Schools
Raytown-Lee's Summit Community Credit Union
REAP
Re-Discover Raytown
Ultimate Advertising
Saddlecreek Stables & Vineyard
SDC Engineering
Secured IT Professional
Shamrock Cabinet & Fixture Corporation
SkyLine Church
Synergy One Lending
United Consumers Credit Union
Ward Technology LLC
Waterfalls of the World Vacation
World Finance Corporation





JANUARY

2023

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RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9	10	11 Golf Committee Meeting 3:00 pm Chamber Office	12 Chamber/BF Board Meeting 8:00 a.m. Chamber Office	13	14
15	16 Office Closed 	17 	18	19	20 Government Relations Committee Meeting 8:00 a.m.	21
22	23 Deadline to make a reservation for this month's membership luncheon	24	25	26 2022 Chamber Celebration Luncheon	27	28
29	30	31				31