

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

APRIL 2023

2023 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

INSIDE THIS ISSUE:

April Lunch, Golf Tournament & Corporate Sponsors	1
President's Corner	2
Member Market	3
March Luncheon Photos	4
Out and About in the Community	5
A.M. Connections	6
Renewals & New Members	7
816 Raytown T-Shirt Order Form	8
Chamber/Rotary Golf	9
Senior Celebration Sponsor Form10	
Members In the News	11-14
February Calendar	15





MONTHLY MEMBERSHIP LUNCHEON

04/26/2023

LUNCHEON SPONSOR





The Business Innovation and Creation Students from Herndon Career Center will be our speakers at the April luncheon.

Wednesday, 04/26/2023

\$15 per person; reservation required

11:00 - 11:30 Networking/Check In

11:30 - Noon Buffet Lunch

Noon - 1:00 Program

[Click here for more details & to register](#)

Don't wait until the last minute to secure your team and/or sponsorship! Click on the image below for further information.

Raytown Area Chamber of Commerce and Tourism & Raytown Rotary Club

GOLF TOURNAMENT

MONDAY, MAY 15, 2023




THE GOLF CLUB AT CREEKMOOR
1112 E. 163RD STREET, RAYMORE, MO 64083

TOURNAMENT FORMAT:

- 8:00 a.m. Registration, breakfast, putting contest, silent auction
- 10:00 a.m. Shot-gun start – 4 person scramble (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, breakfast, awards reception
- Silent auction ends 15 minutes after last team finishes
- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st and 2nd in two flights

Any City and County mandates in effect at the time of the tournament will be followed.

A very special Thank You to our "Title Sponsor"

ServPro Raytown/East Kansas City







THINKRAYTOWNFIRST.COM

Board of Directors

Patrick Nelson, Chair
Red Tail Academy

Robert Atkins, Chair Elect
Farmers Insurance Agency

ElizaBeth Clayton, Secretary/Treasurer
Village Hospice

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Pam Clark
Clark's Appliances

Loretha Hayden
Lutfi's Fried Fish - Raytown

Board Members

Kory Brinton
Brinton Electric

Jeff Hirst
Madden Media

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Melvin Norrington
Evergy

Jourdan Price
Personal Care Dental Group

Linda Roberts
Raytown Lee's Summit Community Credit Union

Brian Ross
Edward Jones

Tamara Wheeler
United Consumers Credit Union

April Harrington, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College - Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

PRESIDENT'S CORNER

The first quarter of the year has passed. I cannot believe how fast it has flown by. Here is a list of items we are currently working on:

1. We are working on a new website and hope to have it ready for viewing soon!
2. Remodel of the building is moving along nicely and we will be planning the ribbon cutting on Wednesday, August 16 at 5:15. Mark those calendars!
3. The EJC BASH is being held on April 6 and we are excited to be back this year co-hosting with Blue Springs, Grandview, Independence, Lee's Summit and South Kansas City Chambers.
4. The red 816 Raytown t-shirts are on sale for only \$20, see page 8 for the order form.
5. April luncheon information is listed on the front page of this month's newsletter.
6. Raytown Chamber/Rotary Golf Tournament to be held on May 15 - looking for teams and hole sponsors. See the front page of the newsletter for more information or page 9.
7. Ribbon cutting set for Friday, May 5 for Journey With Me Learning Center
8. Ribbon cutting set for Friday, May 12 for Waterfalls of the World Vacations
9. A.M. Connections at Clark's Appliances is set for Tuesday, May 16
10. May membership luncheon is set for May 24.

Looking to future events—mark your calendars:

- National Trails Day is Saturday, June 3—be watching for details on some fun things happening along the trail.
- Sponsorships for the 10th Annual Senior Celebration is happening now. See page 10 for the sponsor form. Sponsorships range from \$25 to \$1,000. Great way to get your business/organization noticed to over 100 seniors (those 55 and older).
- 816 in Raytown Networking Event and Ribbon Cutting for the building will be on Wednesday, August 16 from 4:30-6:30 with ribbon cutting at 5:15. Sponsorships of \$50 will be available for this event.
- Raytown's Festival of the Trails is set for Saturday, September 9.

As you can see there is a lot of opportunities for your business/organization to be involved with the Chamber through various events. Contact the Chamber with questions. Remember to watch for emails to come out with updated information on committee meetings being held in person or by Zoom because of the remodel.

Remember my door is always open!

Vicki Turnbow, President



Do you know a business or organization that would be interested in receiving information about joining the Chamber? If yes, send me their contact information.

MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

BUSINESS MEETINGS ARE OUR SPECIALTY

OFFICE HOURS: Monday-Saturday 8 am - 12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680

caPa
Child Abuse Prevention Association

Parenting isn't always easy. We can help.

Independence
503 E 23rd Street
Kansas City
4240 Blue Ridge Blvd., Ste. 515
(816) 252-8388
capacares.org
Serving Jackson County since 1975

No/Low Cost Counseling
Parenting Classes
Family Support
Prevention Education



Locally Owned & Operated Business with a Customer First Priority

ELECTRONIC SECURITY 24-7 RESIDENTIAL & COMMERCIAL
CUSTOMERS IN KC METROPOLITAN AREA

816-560-7307 alarm.com/US/wardtechnology



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



State of the City - March Membership Luncheon

The March Membership Luncheon was held on Thursday, March 23 at Connection Point Church. Mayor Mike McDonough gave us an update of the State of the City. There are a lot of great things happening in Raytown. Follow the City on Facebook and Twitter to stay up to date.

Thank you to Evergy for being our luncheon Sponsor.



**MONTHLY
MEMBERSHIP
LUNCHEON**

**STATE OF THE
CITY**

LUNCHEON SPONSOR



Out & About In the Community



Raytown Main Street Association—Black and White Piccadilly event held on March 3, 2023.



Raytown School District candidate forum hosted by Raytown Educational Foundation on March



FBLA Students from Lee's Summit High School putting in some community services hours at the Chamber building.



Raytown School District Virtual candidate forum with the League of Women Voters on March 23.

We did not get a photo of the virtual Alderman candidate forum held on March 28.

A.M. Connections - March 28, 2023

Hope to see you there!



AM CONNECTIONS
7:30 A.M.

March 28, 2023
7:30 - 8:30 a.m.



Cornerstone
HOME IMPROVEMENTS

5056 Blue Ridge Blvd
KCMO 64133

[Click here for more information](#)



A big thank you to Meshelle Bishop and the team at Cornerstone Home Improvements for hosting the A.M. Connections on March 28.

Those attending enjoyed some wonderful breakfast items and coffee along with being able to see new products being offered. Owner Brenda Walters will be retiring soon and Meshelle is taking over the reigns. I am sure Brenda will love retirement and can't wait to hear about the wonderful trips she takes.



THANK YOU!

CHAMBER RENEWALS

☺ We would like to thank our members who gave 110%.

- ☺ Better Business Bureau of Great Kansas City, Kim Hale 2006
- ☺ Big Brothers Big Sisters of Greater Kansas City, Anna Bazan-Munguia 2021
- ☺ Block and Company, Bill Maas 2017
- Blue Ridge Presbyterian Church, Elizabeth Meador, 2004
- Business Data Solutions, Tito Huynh 2015
- Carstar Autobody of Raytown, Ron Glenn 1999
- ☺ Clark's Appliances, Pam Clark 1964
- ☺ Electrical Corporation of America, Don Laffoon 1978

- ackson County, Missouri, Miriam Hennosy 2013
- Raytown Christian Church, BJ Taylor, Mindy McDaniel 2015
- River Church Family, Pastor Tummy Hensel, Gregg Relaford, Janette Guenther 2006
- River Community Pool, Timmy Hensel 2021
- ☺ Sutherlands, LLC, Mike Weber 2014

Have you utilized your member benefits lately?

Thank you to those businesses who paid 110% and are now members of the

110% CLUB

Journey with Me Learning Center
 Princess & Brandon Harris
 6304 Willow Ave
 Raytown, MO 64133
 816-888-0092
joinus@journeywithmelearningcenter.com
 24 Hour Childcare
 Recruited by: Self

Red Tail Academy
 Patrick Nelson
 15621 W. 87th, #404
 Lenexa, KS 66219
 913-213-3375
patrick@redtailacademy.org
www.redtailacademy.org
 Non-Profit
 Recruited by: Patrick Nelson

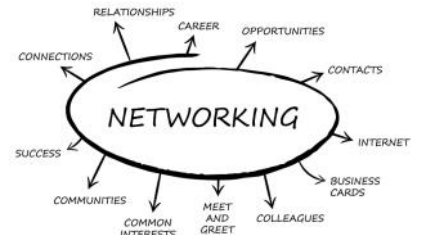


PPLSI – Prepaid Legal
 Lester Morris
 Raytown, MO
 816-868-7918
LesterMorrisMWAM2022@gmail.com
www.Llestermorris.wearelegalshield.com
 Finance & Insurance
 Recruited by: Vicki Turnbow



Surplus Sales Outlet
 CodySiera Mabie
 6731 Blue Ridge Blvd
 Raytown, MO 64133
 816-213-1153
kcsurplusoutlet@gmail.com
www.surplussalesoutlet.com
 Furniture & Appliances
 Recruited by: Vicki Turnbow

Welcome to these new Members! Check out what they offer!



816 Raytown T-shirts On Sale Now



T-shirt Order Form
 All shirts are \$20 each and available to purchase!
 The shirt is a red Next Level brand 100% soft cotton shirt
 with the above logo in black.
 What a great way to represent Raytown!

- X-Small _____ x \$20.00 = _____
 - Small _____ x \$20.00 = _____
 - Medium _____ x \$20.00 = _____
 - Large _____ x \$20.00 = _____
 - X-Large _____ x \$20.00 = _____
 - 2X-Large _____ x \$20.00 = _____
 - 3X-Large _____ x \$20.00 = _____
- Total: # of shirts _____ Total Amount Due: _____

T-Shirt Order Form:

Company Name Contact Name

Address, City, State, Zip

Phone Email

_____ Payment Enclosed

_____ Invoice *(Chamber Members only)*

_____ Credit Card or PayPal
(Staff will contact you)

Please send this completed form to the
 Raytown Area Chamber of Commerce and Tourism along with your payment to
 5909 Raytown Trafficway, Raytown, MO 64133 or
 email it to: president@raytownchamber.com
For questions, call 816-353-8500 today!

Raytown Chamber/Rotary Golf Tournament

Raytown Area Chamber of Commerce and Tourism & Raytown Rotary Club

GOLF TOURNAMENT



MONDAY, MAY 15, 2023



THE GOLF CLUB AT CREEKMOOR

1112 E. 163RD STREET, RAYMORE, MO 64083

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- Awards ceremony & reception immediately following tournament
- Prizes awarded to 1st and 2nd in two flights

Any City and County mandates in effect at the time of the tournament will be followed.



SPONSORSHIP OPPORTUNITIES

(All sponsorships include marketing in the Chamber Connections Newsletter, Facebook & Twitter posts, Chamber's Website, Golf Program plus what is listed below)

Title Sponsor: (\$1,500) Sold Includes business mentioned as Title Sponsor, logo on marketing material, company banner (if supplied by company), a foursome in the tournament, Title Sponsor signage at the event, an opportunity to set up the day of the tournament to promote your business, provide tee package items, say a few words to the golfers before the start of the tournament. Limit of 1

Breakfast Sponsor (1): (\$1,250) Sold Includes a foursome and signage during breakfast.

Box Lunch Sponsor (1): (\$1,000) Sold Includes signage during lunch.

Registration Sponsor (1): (\$500) Sold Includes signage at Registration, provide an item for use during registration (pen, tablets, etc.)

Beverage Cart Sponsor (2): (\$400) Signage on a beverage cart. (Only 1 remaining)
Opportunity to help distribute beverages to players to promote your business, if desired.

Awards Reception Sponsor (2): (\$300) Signage at awards reception and help with the reception if desired.

Putting Contest Sponsor (1): (\$225) Sold Signage at putting contest and help
With the contest to promote your business if desired.

Refresh & Refuel Sponsor: (\$150) Sold Provide up to 120 Gatorade, Energy Bars and Nuts, for example (these items will be put in a bag with your company logo printed on it and placed in the golf carts prior to the start of the tournament along with your company brochure - items needed one week prior to tournament)

Hole Sponsor: (\$100) Signage prominently displayed at the tee box with opportunity to welcome golfers, if desired.

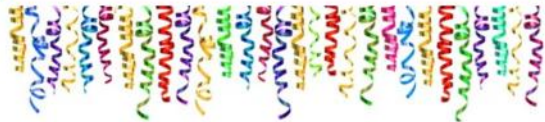
Golf Cart Sponsor: (\$35) Signage on an individual golf cart



Senior Celebration Sponsorships (contact the Chamber if interested)



Saturday, 07/15/2023
4:30-7:30 p.m.
Knights of Columbus
5101 Blue Ridge Cutoff,
KCMO 64133



Sponsorship Opportunities - (all sponsors may put an item in the swag bags given to each attendee)

Platinum Sponsor \$2000 (3 - Sold)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. 1/2 page marketing space in the Chamber newsletter.

Gold Sponsor - \$1000

Name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

Silver Sponsor - \$500

Name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. 1/8 page marketing space in Chamber newsletter.

Bronze Sponsor - \$250

Name listed on the sponsorship sign & event program

Community Sponsor \$25 to \$100

Name listed in the event program

PLATINUM SPONSORS:



What a great way to celebrate the roots of our community - our seniors!

To be included in all marketing - send this form back before June 16, 2023.

PRESENTED BY



Check your sponsorship level and return the form to the Chamber:

Company Name Contact Name

Address, City, State, Zip

Phone

Email

Payment Enclosed

Invoice (Chamber Members only)

Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133 or email it to: staff@raytownchamber.com

For questions, call 816-353-8500 today! Deadline for Sponsorships is June 16, 2023!

Members in the News



FULL EMPLOYMENT COUNCIL LOOKING FOR INTERNSHIP WORKSITES

Full Employment Council would like to offer your organization the opportunity to be an internship worksite for young adults between the ages of 16-24. This youth work experience is for residents of Cass, Clay, Platte, Ray, and Jackson counties, who meet eligibility requirements. FEC will be the employer of record and will pay \$15.00 an hour to the intern. The maximum number of hours an intern can work is 267 hours, and the schedule can be determined by you. For example, a work schedule can be 4 hours per day or 8 hours per day not to exceed 40hrs per week. Internships must be completed by June 30, 2023.

Examples of activities that youth can do within your organization include customer services, information technology, finance and accounting, recruitment, etc.... Those youth who enroll and have their High School Diploma or HiSet may qualify for a tuition award to attend Community College or a Vocational training institution in a training that leads to a certification.

If you have youth that you would like to intern at your worksite, please see the attached eligibility checklist. If you are interested in becoming a worksite, please contact Andres Robins at 816-539-8609 or by email at acrobins@feckc.org. They are available to come to your organization to qualify the youth or we can assign youth who make application through FEC. Please contact Lisa Grimes at 816.471.2330 ext. 1304 (o), or 816-686-1105 ©, or email her at lgrimes@feckc.org to schedule an onsite session. Feel free to contact Andrea Robins at 816-529-8609 or by email at arobins@feckc.org if you have any additional questions.



PG CARES FREE GROW THE GAME CAMP

DATE: APR. 15, 8:30 AM-12:30 PM



Little Blue Trace Park
13498 E 87 St.
Kansas City, MO 64139

- Check-in at 8:00 AM
- Once in a lifetime experience with former MLB players and local baseball and softball players
- Open to the first 500 kids 12 and under

Can't wait to see you all there!

For more information, please do not hesitate to contact Jennifer Ford at jennifer@perfectgamecares.org.

To register, text "GrowTheGameKC" to 41444

IN PARTNERSHIP WITH



Members in the News



Caffeine Hunters Will Have Another Option in Raytown *Dutch Bros Coffee breaks ground on Raytown drive-thru this week*

In March, construction commenced for a Dutch Bros Coffee location between Freddy’s Frozen Custard & Steakburgers and IHOP on Highway 350 in Raytown. Dutch Bros Coffee is a drive-thru coffee company dedicated to making a massive difference one cup at a time. Headquartered in Grants Pass, Oregon, where it was founded in 1992, it’s now sharing the “Dutch Luv” with more than 700 locations in 14 states.

“We’re so excited to be part of the Raytown community,” said Katie Henell, operator of Dutch Bros Raytown. “We can’t wait to meet all of our new neighbors later this year!”

The \$400,000 drive-thru facility located at 10025 E. 350 Highway will include two-lane drive thrus and a walk-up window. The new 950 square foot facility will be constructed by BEAR Construction Services LLC of Overland Park, Kansas. This location is expected to open this fall.

“I am delighted to welcome another great business to the City of Raytown, Missouri,” said Raytown Mayor Mike McDonough. “I wish many years of success for Dutch Bros Coffee here in our city. We’re glad to have you here.”

**Accessorize like a
2-time Super Bowl Champion!**



**Get your red reusable bag now
at the Raytown Hy-Vee!**
9400 E 350 Highway



<https://raytownhistoricalsociety.org>

**The Raytown Historical Society
benefits from your bag purchases
during the months of March & April.**

Members in the News - From the Earth



CANNABIS IN THE WILD (MID)WEST

By David Craig
From The Earth and Illicit VP of Marketing

Missouri's recreational launch is the talk of the cannabis industry, with the state's first month of legal sales placing it 3rd highest of the 21 Rec launches to date, only behind California and Arizona. We anticipate Missouri to be one of the top 8 largest cannabis markets nationwide by 2030, with some projecting 2024 total sales will reach \$2 billion. The biggest question we're being asked is how did we prepare and how are we planning on moving forward?

From the moment we knew the Amendment was going to be on the midterm ballot, we created a long-term plan to get our dispensaries ready for the launch. That meant renovating all locations to add more checkout stations, improve customer and back-of-house flows, and streamline check-in processes. Each of our 5 locations has between 10 and 14 checkout stations, which allows us to shorten wait times dramatically. We've held multiple job fairs to fill open positions and have hired over 100+ staff members to our dispensary teams.

Our average customer count increased as many as 14+ times in some locations for the first few weeks of Rec sales. While counts are still high, they have come down significantly now and things are starting to settle into a more consistent rhythm. Wait times are down and the experience is much smoother.

We have been working together with suppliers to secure future inventory and overcome product shortages. The end of those shortages is right around the corner, and here is why: cannabis takes time to grow, cure, trim, packaged, and ship. For manufactured goods, the timeframe is longer. The window between seed to sale is longer than time between the November 8th midterm election and the February 3rd Rec launch. What that means is current shortages are already on their way to being over as future products are already being grown. For those cultivation facilities that have not built to the maximum legal canopy capacity, that expansion is already underway.

By securing products from this new, expanded wave of production, we will be able to supply a continuous and diverse stream of products to both Med and Rec customers. While we anticipated inventory to become moderately restricted for the first 60 to 90 days, while cultivation and manufacturing facilities recalibrated based on incoming data on Rec demand, everyone was caught off guard by the sheer number of customers we've received. All producers we've spoken too are in the process of maximizing output across the board to keep up, and we're confident that by mid-spring the state will be meeting all demand.

In the next 30 days if you're standing in a line that's taking longer than you'd like, or if you're not able to find a specific product you're hunting for, know that this is normal for the first 90 days of a medical market transitioning to a recreational one. The people working in that store want you to leave happy and are doing everything in their power to ensure you have a positive experience. Be patient, be understanding, and we'll be through this transitional phase in no time. We're grateful to everyone who supports the cannabis industry and we're looking to a bright future for Missouri.

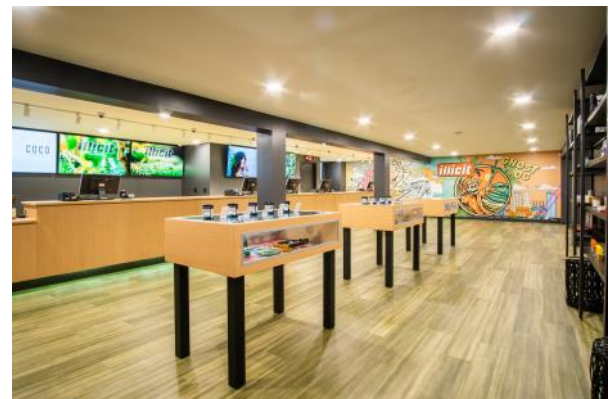
9010 E State Rte 350, Raytown, MO 64133
816-708-1629

Visit From the Earth at:

<https://fromtheearth.com/missouri/raytown/>

<https://www.flowcode.com/page/fte-store-finder>

<https://www.instagram.com/fromtheearthmo/>



Raytown South Cardinals



Raytown South Cardinals



Click Page for Examples



Power Ad Company is partnering with Raytown South High School for an ALL NEW Basketball Score Table and we want you to be the featured business on that table!

2.5' x 8.5' Non-Animated Ad

\$2,500

Covers 3-year sponsorship

2.5' x 8.5' Animated Ad

\$3,200

Covers 3-year sponsorship



Sponsorships include incentives listed below

Incentives Included

Sponsor Night
PA Announcements
Social Media Shout Outs



Discounts Available for Payment in Full



Payments Plans Available for Every Budget

FOR QUESTIONS PLEASE CONTACT CHASE MIDKIFF

Chase Midkiff
937.665.2265
chase@poweradcompany.com

Lauren Adair
lauren.adair@raytownschools.org



APRIL 2023

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						I
2	3 Office closes at 2:15 (offsite meetings)	4 	5 Membership Services Committee Meeting Noon at Chamber office	6 EJC BASH Offices closes at 12:30 pm	7 Tourism Committee Meeting Noon at Chamber Office	8
9 	10 Office closes at 2:00 pm (offsite meetings)	11	12	13 Chamber/BF Board Meeting 8:00 a.m.	14	15
16	17	18	19	20	21 Government Relations Committee Meeting 8:00 a.m.	22
23	24	25	26 Membership Luncheon At Wellness Center 	27 Office closed	28 Office Closed	29
30	I - May Office closed					