CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

MAY 2023

2023 CHAMBER CORPORATE SPONSORS











Click on logos & links for more information

INSIDE THIS ISSUE:

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MONTHLY MEMBERSHIP LUNCHEON 05/24/2023

LUNCHEON SPONSOR





How to Make "Fans" Out of Your
Customers?

By: ElizaBeth Clayton

Wednesday, 05/24/2023 \$15 per person; reservations required 11:00 - 11:30 Networking/Check In 11:30 - Noon Buffet Lunch Noon - 1:00 Program

Click here for more details & to register

Deadline to register your team and/or sign up for a sponsorship is May 9. Click on the image for more details

Raytown area Chamber of Commerce and Tourism & Raytown Rotary Club

GOLF TOURNAMENT



MONDAY, MAY 15, 2023



THE GOLF CLUB AT CREEKMOOR

1112 E. 163rd Street, Raymore, MO 64083

TOURNAMENT FORMAT:

- 8:00 a.m. Registration, breakfast, putting contest, silent auction
- 10:00 a.m. Shot-gun start 4 person scramble (no metal spikes, no denim attire, collared shirts required)
- Entry fee includes green fees, cart, breakfast, awards reception
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- · Awards ceremony & reception immediately following tournament
- · Prizes awarded to 1st and 2nd in two flights
- **Any City and County mandates in effect at the time of the tournament will be followed. **



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THINKRAYTOWNFIRST.COM

Board of Directors

Patrick Nelson, Chair Red Tail Academy

Robert Atkins, Chair Elect Farmers Insurance Agency

ElizaBeth Clayton, Secretary/Treasurer Village Hospice

Pat Ertz, Past Chair Public Water Supply District #2

At Large Members

Pam Clark Clark's Appliances

Loretha Hayden Lutfi's Fried Fish - Raytown

Board Members

Kory Brinton

Brinton Electric

Jeff Hirst

Madden Media

Carmen Kraus

Connection Point Church

Al Maddox

Cave Spring

Melvin Norrington

Evergy

Jourdan Price

Personal Care Dental Group

Linda Roberts

Raytown Lee's Summit Community Credit Union

Brian Ross

Edward Jones

Tamara Wheeler

United Consumers Credit Union

April Harrington, Liaison Raytown Main Street Assoc.

Chief Matt Mace, Liaison Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison Raytown Quality Schools

Dr. Kathrine Swanson, Liaison Metropolitan Community College -Longview

Missy Wilson, Liaison City of Raytown

Vicki Turnbow, President president@raytownchamber.com

PRESIDENT'S CORNER

The Raytown Chamber Board of Directors approved for the Chamber to join Visit KC. We have already set up our account and started putting in events into their calendar. This is a great way for the Chamber to not only market their own events but those community events being hosted by our members. Just another added benefit!

Wikipedia says the month of April is dedicated to honoring all of the volunteers in our communities as well as encouraging volunteerism throughout the month. I would personally like to thank all the volunteers that help make this Chamber very successful.





Cheers to the Administrative Professional who keep the offices running smoothly and know how to fix just about anything at the office! You know who you are!

A big thank you to Linda Roberts for spending numerous hours going through boxes dated 2006 through 2013. There were countless boxes of shredding, some items were moved to the permanent files, some were thrown away, and some were given to the historical society to research. Raytown-Lee's Summit Community Credit Union sponsored our shredding and we are grateful for this service they gave us. Now we can keep up with our document retention policy. When 2022 goes downstairs to storage, 2014 will come up to go through. I love being organized!

Congratulations to Michael Watson, REAP Executive Director, for being installed into the Missouri Sports Hall of Fame over the weekend!

Remember my door is always open! Vicki Turnbow, President



For the last several years, a group of individuals have met to discuss youth sports in Raytown. Everyone agreed youth basketball was going strong but one sport that always came up in our conversations was baseball. Fast forward to April 2022 when serious conversation about baseball took place. Several organizations worked together as a team and eventually Coach Dave Patterson and his wife, Becky stepped up and has started a 501c3, Raytown Youth Baseball-Softball Association and the opening ceremony is Friday, May 5 at 6:00 p.m. at Little Blue

I am excited about the future of youth baseball in Raytown.

www.raytownybsa.org

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MEMBER MARKET



NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

BUSINESS MEETINGS ARE OUR SPECIALTY

OFFICE HOURS: Monday-Saturday 8 am - 12 pm

5101 Blue Ridge Cutoff 816-356-4962



GFL Environmental Inc 7801 E Truman Road Kansas City, MO 64126

Norbert Love

Account Executive Sales Representative

Email: norbert.love@gflenv.com C: (816) 341-7680

A business card size ad is available for \$55 for three months or \$160 for a full 12 months.

Contact the Chamber office today! 816-353-8500 or email staff@raytownchamber.com



Locally Owned & Operated Business with a Customer First Priority

ELECTRONIC SECURITY 24-7 RESIDENTIAL & COMMERCIAL CUSTOMERS IN KC METROPOLITAN AREA

816-560-7307 alarm.com/US/wardtechnology





EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- · Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- · HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- · Online reporting and enrollment services
- · Onsite open enrollment



Kent FriendEmployee Benefits and Property & Casualty Consultant

kfriend@bukaty.com P: 913.777.7535 C: 816.803.7406 F: 913.345.2608













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EJC B. a. S. H. - 04/06/2023







Aleuro

Bordner Home Improvement
Cheetah Crate KC
Expert Flooring Solutions
First Federal Bank of Kansas City
First National Business Corporation
Fort Osage CTC
Foster Adopt Connect
Gutter Helmet
Hope House
Kansas City Zoo

KC Shepherd's Center
Office Products Alliance
Print Graphics
Re-Discover
St. Luke's Surgicenter
Summit Media Solution
The Cleaning Crew of KC
Truman Heritage Habitat for Humanity
Zarda Bar-B-Q

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EJC B. a. S. H. - 04/06/2023





























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April Membership Luncheon

Thank you to Aviation Institute for sponsoring this month's membership luncheon. Also, to the Business Innovation and Creation Students from Herndon.









A M AVIATION INSTITUTE
OF MAINTENANCE



















Thank you to all the "lifesavers" in my life that keeps me on track, volunteers at the Chamber and offers to step in at a moments notice!

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Out & about in the Community - April



President, Vicki Turnbow delivers new member plaque and packet to Eric Playter with Playter and Playter, LLC located at 7608 Raytown Road.





Several Raytown Chamber Board Members participated in the Raytown Main Street Association's annual Egg-Extravaganza on Saturday, April 8.











Loretha Hayden and Vicki Turnbow attended a fundraiser with Raytown Educational Foundation held at Cinder on Friday, April 20.









Vicki Turnbow attended the Board of Alderman meeting on Tuesday, Arpil 18 where outgoing Alderman Derek Ward and Mary Jane VanBuskirk was recognized for their public service and the Mayor and newly elected Aldermen were sworn in.



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Out & about In the Community - April

Perfect Game Cares Baseball Camp at Little Blue Trace Park with the Raytown Youth Baseball-Softball Association on Saturday, 04/15/2023 - #JackieRobinsonDay! #GrowTheGame
It warmed my heart to see all the kids learning about baseball.
The best part was getting hugs at the end of the day!



















MAY 2023 PAGE 9

CHAMBER RENEWALS

We would like to thank our members who gave 110 %.

- Associate Member, Dee Louis- Scott 2020
- (a) Associate Member, Mark Smith 2016
- Beacon Press, George Schwagerman 2012

Child Abuse Prevention Association (CAPA), Kristina Jones, Rochelle Parker 2022

© Community Blood Center Great KC, Dawn Eblen, Kaylene Reeves, Kira Harsh 2021

Cornerstone Home Improvements, Inc., Meshelle Bishop, Brenda Walters 1998

@Gibbens, Drake Scott, Inc. Consulting Engineers, Jill Huber 2001

R & L Automotive, Logan Naudet 2014

Re/Max Elite, Paula Hartman 2022

River of Refuge, Pamela Seymour, Timmy Hensel 2012

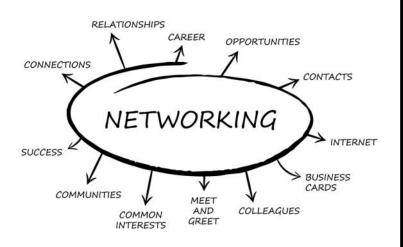
Have you utilized your member benefits lately? Thank you to those businesses who paid 110% and are now members of the

110% CLUB



Do you know a business or organization that would be interested in receiving information about joining the Chamber? If yes, send their contact information to the Chamber today.





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Upcoming Chamber Events in May



CLICK ON EACH IMAGE FOR MORE DETAILS ABOUT THE SPECIFIC EVENT!







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816 Raytown T-shirts On Sale Now



T-shirt Order Form

All shirts are \$20 each and available to purchase!
The shirt is a red Next Level brand 100% soft cotton shirt with the above logo in black.

What a great way to represent Raytown!

□ X-Small		x \$20.00 =
□ Small		x \$20.00 =
■ Medium	// //	x \$20.00 =
□ Large		x \$20.00 =
□ X-Large		x \$20.00 =
□ 2X-Large		x \$20.00 =
□ 3X-Large		x \$20.00 =
Total:	# of shirts	Total Amount Due:

T-Shirt Order Form:							
Company Name	Contact Name						
Address, City, State, Zip							
Phone	Email						
Payment Enclosed	Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment to						
Invoice (Chamber Members only)	5909 Raytown Trafficway, Raytown, MO 64133 or email it to: president@raytownchamber.com						
Credit Card or PayPal (Staff will contact you)	For questions, call 816-353-8500 today!						

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Raytown Chamber/Rotary Golf Tournament

Raytown area Chamber of Commerce and Tourism & Raytown Rotary Club

GOLF TOURNAMENT



MONDAY, MAY 15, 2023



THE GOLF CLUB AT CREEKMOOR

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- · Prizes awarded to 1st and 2nd in two flights
- **Any City and County mandates in effect at the time of the tournament will be followed.**

A very special Thank You to our "Title Sponsor" ServPro Raytown/East Kansas City

SPONSORSHIP OPPORTUNITIES

(All sponsorships include marketing in the Chamber Connections Newsletter, Facebook & Twitter posts, Chamber's Website, Golf Program plus what is listed below)

<u>Title Sponsor:</u> (\$1,500) Sold Includes business mentioned as Title Sponsor, logo on marketing material, company banner (if supplied by company), a foursome in the tournament, Title Sponsor signage at the event, an opportunity to set up the day of the tournament to promote your business, provide tee package items, say a few words to the golfers before the start of the tournament. Limit of 1

Breakfast Sponsor (1): (\$1,250) Sold Includes a foursome and signage during breakfast.

Box Lunch Sponsor (1): (\$1,000) Sold Includes signage during lunch.

Registration Sponsor (1): (\$500) Sold Includes signage at Registration, provide an item for use during registration (pen, tablets, etc.)

Beverage Cart Sponsor (2): (\$400) Signage on a beverage cart. (Only 1 remaining)
Opportunity to help distribute beverages to players to promote your business, if desired.

Awards Reception Sponsor (2): (\$300) Signage at awards reception and help with the reception if desired.

<u>Putting Contest Sponsor (1)</u>: (\$225) Sold Signage at putting contest and help With the contest to promote your business if desired.

Refresh & Refuel Sponsor: (\$150) Sold Provide up to 120 Gatorade, Energy Bars and Nuts, for example (these items will be put in a bag with your company logo printed on it and placed in the golf carts prior to the start of the tournament along with your company brochure - items needed one week prior to tournament)

<u>Hole Sponsor:</u> (\$100) Signage prominently displayed at the tee box with opportunity to welcome golfers, if desired.

Golf Cart Sponsor: (\$35) Signage on an individual golf cart



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Senior Celebration Sponsorships (contact the Chamber if interested)



Saturday, 07/15/2023 4:30-7:30 p.m. Knights of Columbus 5101 Blue Ridge Cutoff, KCMO 64133



Sponsorship Opportunities - (all sponsors may put an item in the swag bags given to each attendee)

□ Platinum Sponsor \$2000 (3 - Sold)

Sponsorship includes a company logo in all promotional material, plus it will be on the Chamber's website, Facebook & all emails regarding the event. Your company logo will be displayed on the sponsorship sign & in the event program. I/2 page marketing space in the Chamber newsletter.

□ Gold Sponsor - \$1000

Name listed in all promotional material, Chamber's website & event emails. Your company logo will be on the sponsorship sign & event program. 1/4 page marketing space in Chamber newsletter.

□ Silver Sponsor - \$500

Name listed in all promotional material, on the Chamber's website, event emails, on the sponsorship sign & event program. I/8 page marketing space in Chamber newsletter.

□ Bronze Sponsor - \$250

Name listed on the sponsorship sign & event program

□ Community Sponsor \$25 to \$100

Name listed in the event program







PLATINUM SPONSORS:

What a great way to celebrate the roots of our community - our seniors!

To be included in all marketing - send this form back before June 16, 2023.

PRESENTED BY





Check your sponsorship level and return the form to the U	namber:
---	---------

Company Name Contact Name

Address, City, State, Zip

Phone

Email

Payment Enclosed

Invoice (Chamber Membert only)

Please send this completed form to the Raytown Area Chamber of Commerce and Tourism along with your payment. 5909 Raytown Trafficway, Raytown, MO 64133 or email it to: staff@raytownchamber.com

For questions, call 816-353-8500 today! Deadline for Sponsorships is June 16, 2023! PAGE 14 MAY 2023

Upcoming Events

RAYTOWN NIGHT AT THE ROYALS JULY 19, 2023

WEDNESDAY, 07/19/2023 AT 7:10 PM KC ROYALS VS DETROIT TIGERS

CLICK HERE TO ORDER TICKETS ON LINE

The first 15,000 fans 18 and over will receive a Hot Dog themed jersey presented by Underdog Fantasy.

Tickets range from \$14 to \$54 per ticket Parking Passes are \$17 (tickets must be purchased online)

For questions, ticket help, and groups of 15 or more, contact Tyler Belvin at 816-504-4126 or tyler.belvin@royals.com



SAVE THE DATE

Wednesday, August 16, 2023

Raytown Chamber Office

5909 Raytown Trafficway, Raytown, MO 64133

Ribbon Cutting for final phase of building remodel

4:30 to 6:30 p.m. (5:15 p.m. ribbon Cutting)



Thank you!!

Without you, this project would not have been possible. We hope you will join us to mark this special occasion. Be watching for further details to be released in the coming months.

Questions, contact the Chamber at 816-353-8500 or email Vicki at president@raytownchamber.com PAGE 15 MAY 2023

Members in the News



Robot Logic

Office Hours is a fresh new podcast that takes on marketing, technology, and the everyday struggles of small businesses, startups, and nonprofits. Office Hours features local small business owners/operators, who they are, and what makes their business unique.

Click on the image for all the details

Raytown's 33rd Annual Arbor Day Celebration

Raytown Parks plants Gingko tree in honor of Annual Celebration

On Wednesday, April 12, at 9 a.m., Raytown Parks and Recreation in partnership with Missouri Department of Conservation (MDC) planted a Gingko tree at Kritser Park, 11707 E 75 Street, in celebration of Arbor Day and the City's 20 years as a Tree City USA designation, which is a national movement that allows the Parks Department to expand its public trees.

"Our partnership with the MDC allows the City to plant and replace trees in our parks that need them most," said Dave Turner, Parks and Recreation Director. "Together we can restore native biodiversity, foster healthy communities and revitalize and protect land to keep it thriving now and well into the future."

This year's tree planted at Kritser Park is a Gingko tree. It is hailed as one of the most distinct and beautiful of all deciduous trees. It was chosen for its shade, stunning yellow color in the fall and its hardiness – it can tolerate many urban conditions and establishes easily. When full grown, this Gingko tree will stand about 50 feet tall and 35 feet wide and can live as long as 3,000 years.



Click here to read the April 2023 version of The C-2 View



MAY 2023

5909 RAYTOWN TRAFFICWAY RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525 RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	OFFICE CLOSED	2	3 Membership Services Committee Meeting Noon	4	5 Ribbon cutting 10-11 The Recovery Villages KC Ribbon Cutting Journey with me Learning Center 3:30-4:30	6
7	8	9	10	Chamber/BF Board Meeting 8:00 a.m.	Ribbon Cutting 9:00 - 10:00 a.m.	Raytown Live Concert Series 7:00 - 9:00 pm Downtown Raytown
14	Chamber/Rotary Golf Tournament Office closed	Morning Coffee Clark's Appliances 7:30 - 8:30 a.m.	17	Senior Celebration Committee meeting 3:00 pm	Government Relations Committee Meeting 8:00 a.m.	20
21	Deadline to make a reservation for the May Membership Luncheon	23	May Membership Luncheon	25	26	27
28	29 Office closed Holiday	30	31			