

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

NOVEMBER 2023

2023 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

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MONTHLY MEMBERSHIP LUNCHEON
11/15/2023

LUNCHEON SPONSOR



November Membership Luncheon

Location: Raytown Wellness Center
\$15.00 per person
Reservations Required

Simple Ways to Use AI In Your Business

11:00 - 11:30 Check In and Networking
11:30 - Noon Buffet Lunch
Noon to 1:00 p.m. Program

[CLICK HERE TO REGISTER](#)

You are invited to

PATIENT APPRECIATION DAY

& Ribbon Cutting



KC Hearing Center
6528 Raytown Road, Raytown MO 64133
November 20, 2023
2:00 - 3:00 p.m.
Ribbon Cutting at 2:30 p.m.




Board of Directors

Patrick Nelson, Chair
Red Tail Academy

Robert Atkins, Chair Elect
Farmers Insurance Agency

ElizaBeth Clayton, Secretary/Treasurer
Wilshire at Lakewood Rehab Center

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Pam Clark
Clark's Appliances

Loretha Hayden
Lutfi's Fried Fish - Raytown

Board Members

Kory Brinton
Brinton Electric

Jeff Hirst
Associate Member

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Melvin Norrington
Evergry

Jourdan Price
Personal Care Dental Group

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

Vacant Seat

April Harrington, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College -
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Michelle Williams, Part time Staff
staff@raytownchamber.com



PRESIDENT'S CORNER

We are only about 60 days away from 2024. Wow, where has the year gone? Just like in your business, the Chamber is preparing for the new year. Here is a list of items we are currently working on:

1. Finalize the budgets for both the Raytown Chamber and the Building Foundation.
2. Finalize the Strategic Plan
3. Finalize the Guiding Principles Document to present to our elected officials and the membership.
4. Get the 2024 Community Profile and Chamber Directory ready to send to the printer the first week of December. Have you reserved your marketing space yet?
5. New Board member orientation will occur in November.
6. Board Retreat is scheduled for Thursday, December 14 immediately after the board meeting.
7. Staff will work to finish updating the policy and procedure manuals in preparation of the the new year.
8. The 2024 calendar will be added to the Events calendar which will include any sponsorships pre-sold. Interested in sponsoring a luncheon, a morning coffee, an afterhours or lunch and learn, contact the Chamber today.
9. The Search Committee continues to review resumes. If you know someone that would LOVE to be your Chamber President, have them contact the Chamber to get a copy of the job description.

For those who have asked, there will be a Celebration of Life for my daughter -in-law, Kirsten Turnbow on Sunday, November 12 at 2:00 p.m. to be held at Memorial Station in Belton. First photo was at the 90th Anniversary gala in 2019; photo to the right—Klay and Kirsten working the BBQ tent in 2009 and the bottom photo was our family photo from Branson in August 2023.



Remember my door is always open!

Vicki Turnbow, President

MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

BUSINESS MEETINGS ARE OUR SPECIALTY

OFFICE HOURS: Monday-Saturday 8 am - 12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680



Allan Hentges
ReStore Director

E: ahentges@trumanhabitat.org
C: (816)-213-1701

505 North Dodgion
Independence, MO 64050
(816)-816-7374

1219 NW 7 Highway
Blue Springs, MO 64014
(816)-988-7618

2350 NE Independence Ave, Suite C
Lee's Summit, MO 64064
(816)-875-6556

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EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



October Membership Luncheon - 10/25/2023



Looking Towards - 2024



Here is how you can help your Chamber in 2024!

Monthly Chamber Luncheon Sponsor - \$150 (payment due the month before)

Company name/logo will be included on the marketing materials including newsletter, website, etc.

5 minutes on the agenda during luncheon

Ability to help meet and greet attendees.

Opportunity to place Company brochure/flyer at each place setting.

Staff secures the location and orders lunch through a Chamber member.

Currently, these months are still available:

Months available: March, April, May, July, August, September, November (this luncheon we will celebrate our 95th anniversary)

Monthly A.M. Connections - \$50; 7:30 to 8:30 a.m. (invoiced the month before) (if your business or organization does not have a physical location in Raytown, you may be able to host it at the Chamber office)

Company name/logo will be included in the marketing materials including newsletter, website, etc.

16 color invitations will be sent to you to use to invite your neighbors, customers or to potential Chamber members.

Only requirement is coffee.

Contact the Chamber for available months (usually the third Tuesday of the month)

1630 Networking (After Hours) - \$50; 4:30 to 5:30 p.m. (invoiced the month before) (if your business or organization does not have a physical location in Raytown, you may be able to host it at the Chamber office)

Company name/logo will be included on the marketing materials including newsletter, website, etc.

16 color invitations will be sent to you to use to invite your neighbors, customers, or potential Chamber members.

Only requirement is refreshments of some sort.

Contact the Chamber for available months (usually the first Thursday of the month)

What's on the Menu? Educational Series - \$50 sponsorship for a one-hour presentation (invoiced the month before)

Interested in educating the Membership about your product or service, contact the Chamber today.

Held over breakfast or lunch; Staff secures location and coordinates food.

Attendees must make a reservation and the cost per person will be determined by the caterer we use.

Legislative Sponsor - \$265 invoiced in January

Company name and/or logo on all marketing materials

Helps offset some costs associated with legislative expenses (printing, postage, Chamber Day at the Capital & legislative breakfast)

Events Needing Sponsors in 2024:

Annual Chamber/Rotary Golf Tournament (May 13, 2024)

Annual Senior Celebration (July 20, 2024)

Annual E.C. B.A.S.H. Networking event with 5 other Chambers (Date to be determined)

National Trails Day – June 1, 2024

816 Day (Networking Event) in Raytown – August 16, 2024

CHAMBER RENEWALS

☺ We would like to thank our members who gave 110%

- ☺ Adams Insurance Services, Jeff Adams 2021
- ☺ Anna Lou's Guest House, Paula Adams, 2022
- ☺ Associate Member DeeAnn Stock 2018
- ☺ Connection Point Church, Carmen Kraus, Brian Stone, Bernard Wesley 1987
- Creekmoor Property Owner's Association, Rick Scott 2022
- Escape This Place, Manager 2016

- ☺ One Hour Heating & Air Conditioning, Denise Kurtz 2021
- Reginal Green State Farm Insurance, Reginald Green 2020
- ServPro Raytown/East Kansas City, Brian Wagler, Robin Atkins, Bailey Horlander, Courtney Wile, Laci Williams 2013
- The Arc of the Ozarks, Clay McGranahan, Karen Kroenke 2022

Have you utilized your member benefits lately?

Thank you to those businesses who paid 110% and are now members of the

110% CLUB

KC Hearing Center
 Kathryn Grote
 6528 Raytown Road, Suite I
 Raytown, MO 64133
 816-737-0055
 Fax: 816-737-8834



Kathy.grote@hearingcenterkc.com
www.hearingcenterkc.com

Health Care Services
 Recruited by: Self

Mowers Ahead Lawn & Landscape, LLC
 Aaron Mitchell
 Raytown, MO 64133
 816-695-3355
aaron@mowers-ahead.com
www.mowers-ahead.com
 Lawn/Landscape/Tree
 Recruited by: Self



Welcome to these new Members! Check out what they have to offer!

sComm
 Jason Curry
 6238 Hadley Street
 Raytown, MO 64133
 816-350-7008
jason@scomm.com
www.scomm.com



Technology – Assistive
 Recruited by: Vicki Turnbow



Members in the News - Gibbens Drake Scott, Inc.



Gibbens Drake Scott, Inc.
successful relationships equal successful projects

Gibbens Drake Scott, Inc. Celebrates 40 Years in Consulting Engineering

Raytown, MO – October 27, 2023 – Gibbens Drake Scott, Inc. is proud to announce the celebration of its 40th Anniversary. GDS is a full-service Mechanical, Electrical, Plumbing and Telecommunications Consulting Engineering Design firm that has remained a steady force in the A/E industry by providing a unique relational approach and tireless dedication to design services. The firm emphasizes sustainable practices, quality control, employee collaboration and education, the latest technologies, and superb personal communication.

Founded in 1983 by Tom Gibbens, GDS has developed collaborative working relationships with many owners, developers, architects, and contractors, completing private, commercial, and government projects across the United States. Projects range from large, complex campus designs to quick cost-effective design-build solutions. GDS has always enjoyed the ability to freely communicate, solve project challenges, and work collaboratively with the entire design and construction team.

“We are incredibly grateful to our loyal clients, dedicated employees and supportive partners who’ve been integral to our success through this remarkable journey,” said Tim Scott, President. “This milestone anniversary is a testament to the successful relationships we’ve built over the years. Moving forward, our mission is to continue to enrich lives by sharing our knowledge, experience, and ingenuity in a collaborative process to solve our clients’ evolving building needs.”

Registered in 46 States and the District of Columbia, GDS is a certified Small Business that handles large projects. The firm has completed new construction and renovation work at project sites ranging from 2,000 square feet to 4,000,000 square feet across the country. Unlike many larger firms, GDS has the flexibility to maintain Principal involvement and customized service. With an average tenure of over 18 years, our engineers have remained at GDS to exercise their creative abilities and innovative problem-solving skills.

About Gibbens Drake Scott, Inc.:

Gibbens Drake Scott, Inc. is a consulting engineering firm specializing in the preparation of mechanical, electrical, plumbing, telecommunication infrastructure, and fire protection designs. Since 1983, the firm has been dedicated to its focus on both the value of the product produced and the satisfaction of the client. Gibbens Drake Scott, Inc.’s portfolio of work features a wide variety of project types for private, public and P3 entities, including laboratories, office buildings, educational facilities, mission critical facilities, industrial facilities, parking garages, hospitals, among others. For more information, visit www.gdsengr.com or call (816) 358-1790.



Members in the News - Veterans Day Celebration

All are invited and if you are a veteran or know of one you would like to register ahead of time for recognition, please use the following link.

<https://forms.gle/hgMv7q7S9SWwue3j8>

There will be a table to register that day starting at about 3:00 PM
Please pass this message along to anyone you think may be interested in attending to recognize and honor our veterans.

Thanks in advance to the Mayor's Ad Hoc Committee and many others for helping to revive this program.

Sincerely,
Mayor Mike McDonough

SAVE THE DATE!!!

A TRIBUTE & THANK YOU TO OUR VETERANS

When: Sunday, November 12th, 2023

4:00 p.m. to 6:00 p.m.

Registration of Veterans to receive recognition begins at 3:30 p.m.

Where: Raytown High School Auditorium

6019 Blue Ridge Blvd

Raytown, MO 64133

To Each and Every One of You We Say Thank YOU



Join us to say thank you to our Veterans

Members in the News



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional

[Click here to visit the school district's website to see all the updates.](#)

You're invited!

Join us for **CENTERWELL FRIENDSGIVING** at CenterWell Senior Primary Care™

CenterWell would like to give thanks to our patients and community with our annual FriendsGiving Celebration. Join us for good food and educational conversation!

 **Monday, November 20, 2023**
12 p.m. - 1 p.m.
HYVEE Market Grille - Raytown
9400 E State Rte 350
Raytown, MO 64133

Call Araceli Molina-Or walk in! at 816-634-7047 to RSVP



CenterWell™ does not discriminate on the basis of race, color, national origin, age, disability or sex.




JOIN US IN THE PLEDGE TO:

- ♥ SHOP
- ♥ DINE IN
- ♥ TAKE OUT
- ♥ STOP BY
- ♥ SUPPORT
- ♥ BROWSE
- ♥ LEAVE A REVIEW FOR

A LOCAL BUSINESS

#SmallBusinessSeason



MESSNER BEE FARM

GRAND REOPENING!

WE MISSED YOU!

11.11.23 • 10AM-5PM

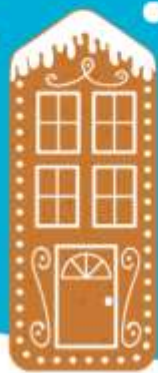
Messner Bee Farm Store

8301 WESTRIDGE RD. RAYTOWN MO

Members In the News - Truman Heritage Habitat for Humanity

GINGERBREAD HOMES FOR THE HOLIDAYS

BUILD HOMES. BUILD COMMUNITIES. BUILD HOPE. WITH TRUMAN HABITAT



GINGERBREAD HOUSE
MAKING CLASS WEDNESDAY,
NOVEMBER 29TH
6:00 PM - 8:00 PM

GINGERBREAD WILL BE
DISPLAYED ON THE SQUARE
FOR THE ENTIRE HOLIDAY
SEASON. STARTING
DECEMBER 1ST.

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INDEPENDENCE, MO 64050

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INDEPENDENCE, MO 64050



Truman Heritage
Habitat
for Humanity®

Scan the QR or use
the link to sign up
now.










NOVEMBER

2023

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
			1 Membership Services Committee Meeting Noon Chamber Office	2	3 Tourism Committee Meeting Noon Chamber Office	4
5 	6	7 	8	9 Raytown Chamber/BF Board Meeting 8:00 a.m. Chamber Office & By Zoom	10	11 
12	13 Luncheon Reservations due by Noon today	14	15 November Membership Luncheon (last one for the year)	16	17 Government Relations 8:00 a.m. Zoom & In Person Be in the know!	18
19	20 KC Hearing Center 2:30 p.m. 	21	22	23 Office Closed 	24 Office Closed	25 SMALL BUSINESS SATURDAY
26	27	28	29	30		