

CHAMBER CONNECTIONS



#VisitRaytown



MISSION STATEMENT

The Raytown Area Chamber of Commerce and Tourism supports our business community to enhance the quality of life for our citizens.

RAYTOWNCHAMBER.COM

DECEMBER 2023

2023 CHAMBER CORPORATE SPONSORS



Click on logos & links for more information

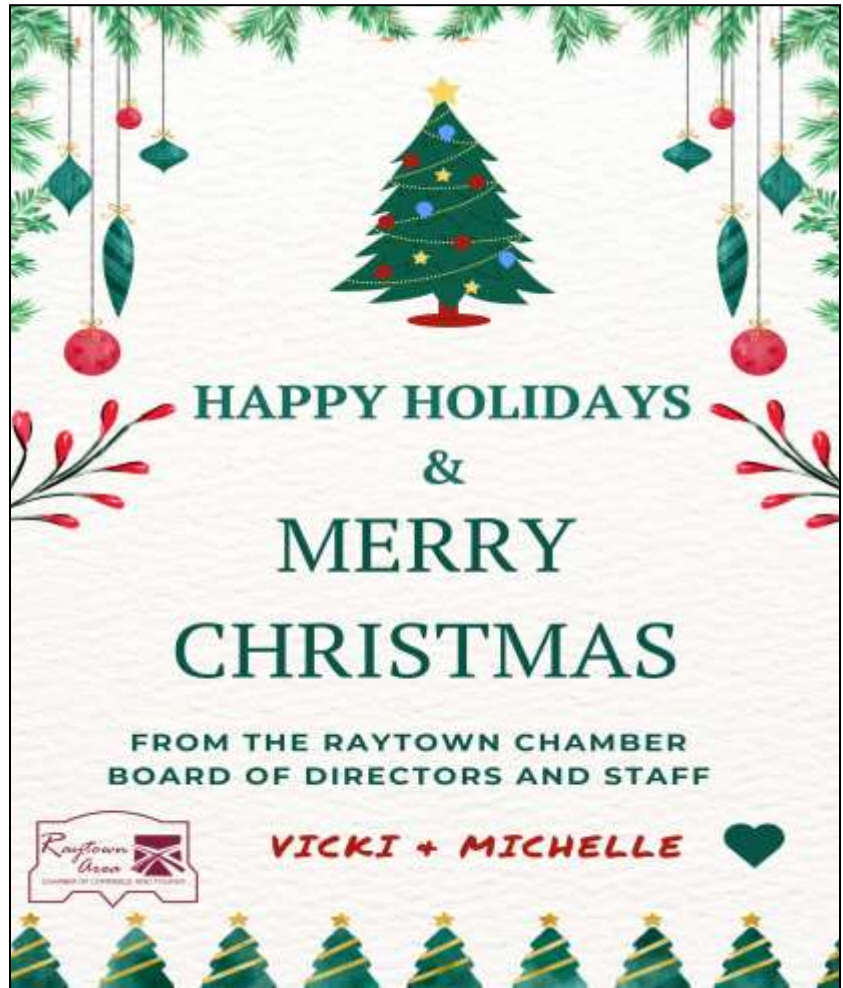
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Grand Opening & Ribbon Cutting
Monday, December 4, 2023

Hairabella Salon, LLC
6310 Ash
Raytown, MO 64133
1:30 - 2:30 pm with ribbon cutting at 2:00 pm
Join us as we welcome owner, Amanda Guenther to Raytown!



Board of Directors

Patrick Nelson, Chair
Red Tail Academy

Robert Atkins, Chair Elect
Farmers Insurance Agency

ElizaBeth Clayton, Secretary/Treasurer
Wilshire at Lakewood Rehab Center

Pat Ertz, Past Chair
Public Water Supply District #2

At Large Members

Pam Clark
Clark's Appliances

Loretha Hayden
Lutfi's Fried Fish - Raytown

Board Members

Kory Brinton
Brinton Electric

Jeff Hirst
Associate Member

Carmen Kraus
Connection Point Church

Al Maddox
Cave Spring

Melvin Norrington
Evergry

Jourdan Price
Personal Care Dental Group

Linda Roberts
Raytown Lee's Summit Community
Credit Union

Brian Ross
Edward Jones

Vacant Seat

April Harrington, Liaison
Raytown Main Street Assoc.

Chief Matt Mace, Liaison
Raytown Fire Protection Dist.

Dr. Penelope Martin-Knox, Liaison
Raytown Quality Schools

Dr. Kathrine Swanson, Liaison
Metropolitan Community College -
Longview

Missy Wilson, Liaison
City of Raytown

Staff

Vicki Turnbow, President
president@raytownchamber.com

Michelle Williams, Part time Staff
staff@raytownchamber.com



PRESIDENT'S CORNER

2024 is just days away. The office will be closed the week between Christmas and New Years. Here are few updates:

1. The budget for both the Chamber and the Building Foundation were approved.
2. The 2024 Strategic Plan was approved and will be presented to the whole membership in the January newsletter.
3. The Guiding Principles Document from Government Relations was approved by the Board and will be sent to our elected officials and the membership.
4. Thank you to those businesses and organizations who purchased a marketing space in the 2024 Community Profile and Chamber Directory. The Publication will go to print in December to be handed out in 2024.
5. The 2024 calendar will be added to the Events calendar which will include any sponsorships pre-sold. Interested in sponsoring a luncheon, a morning coffee, an afterhours or lunch and learn, contact the Chamber today.
6. There will not be a December membership luncheon. The next luncheon is scheduled for Thursday, January 25, 2024 to be held at Connection Point Church. The Chamber Celebration luncheon is sponsored by Evergy. Out-going Chair of the Board, Patrick Nelson will hand out awards for 2023 and address the membership with his review of the past year. The Class of 2026 will be sworn in along with the 2024 Officers. In-coming Chair, Robert Atkins will give us his vision and words of wisdom for 2024.

7. We are excited to announce our new podcast that will begin in January called "Talk Raytown". We are working with Gnarly Huddle to rent their podcast space once a month for an hour. The podcast will be video and audio and will be made available on the Chambers YouTube channel (@raytownchamber). Each month we will have a sponsor and a speaker and we will talk about Raytown. Interested in being a sponsor, the cost is only \$50 and two months have already been sold.



Remember my door is always open!

Vicki Turnbow, President

In 2024, the Chamber will celebrate 95 years of service to the business community!



MEMBER MARKET



KNIGHTS OF COLUMBUS

NEED A RENTAL HALL?

PARTIES ~ DANCES ~ RECEPTIONS ~ MEETINGS

BUSINESS MEETINGS ARE OUR SPECIALTY

OFFICE HOURS: Monday-Saturday 8 am - 12 pm

5101 BLUE RIDGE CUTOFF 816-356-4962



GFL Environmental Inc
7801 E Truman Road
Kansas City, MO 64126

Norbert Love
Account Executive Sales Representative

Email: norbert.love@gflenv.com
C: (816) 341-7680



Allan Hentges
ReStore Director

E: ahentges@trumanhabitat.org
C: (816)-213-1701

505 North Dodgion
Independence, MO 64050
(816)-816-7374

1219 NW 7 Highway
Blue Springs, MO 64014
(816)-988-7618

2350 NE Independence Ave, Suite C
Lee's Summit, MO 64064
(816)-875-6556

www.TrumanReStore.org • www.facebook.com/TrumanReStore



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Business with a
Customer First Priority**

ELECTRONIC SECURITY 24-7 RESIDENTIAL & COMMERCIAL
CUSTOMERS IN KC METROPOLITAN AREA

816-560-7307 alarm.com/US/wardtechnology



EMPLOYEE BENEFITS



EXCLUSIVE CHAMBER MEMBER INSURANCE PROGRAM

Save on group medical coverage and more with this exclusive program.

Why pay more for coverage when there are better options available to you as a Chamber member? You and your employees deserve the best insurance benefits at the best possible price. We can improve your program now – don't wait any longer. Call today!

- Savings for groups of 5 to 5,000 enrolled
- Exclusive group medical insurance programs
- In addition to medical, discounts available on dental, vision, disability, life, critical illness, accident, and pet
- Fully insured, level funded, and self-insured composite rates
- HSA / FSA/ COBRA Administration
- Ongoing support from your dedicated account team, access to our HR Help Desk, and compliance support
- Online reporting and enrollment services
- Onsite open enrollment



Kent Friend
Employee Benefits and Property & Casualty Consultant
kfriend@bukaty.com
P: 913.777.7535
C: 816.803.7406
F: 913.345.2608



November Membership Luncheon - 11/15/2023



MONTHLY MEMBERSHIP LUNCHEON 11/15/2023

LUNCHEON SPONSOR



THANK YOU!

Ribbon Cuttings - November



Top Photo: Ribbon Cutting - KC Hearing 11/20/23
Middle Photo: Ribbon Cutting - Mad Cakes 11/29/2023
Bottom Photo: Ribbon Cutting - Dunkin' 11/30/2023

Curio Chamber Cheer Party - 11/30/2023

Thank you to Mackenzie Magwire with Mack Curio Creations for sponsoring the holiday afterhours on November 30, 2023 held at the Chamber office. As an added bonus, Santa stopped by and everyone who attended received a small gift plus Morgana Burke with Morgana's Gluten Free Bakery dropped off some sweet treats.

MACK *Curio*



Curio Chamber Cheer Party - 11/30/2023

MACK
Curio



Out and About In the Community



Grant recipients at the Truman Heartland Community Foundation grant luncheon in November. Congrats!



I had the opportunity to talk to both the morning and afternoon Business Innovation and Creation classes which are part of the Southland CAPS Program at Herndon! What a great group of students. I even received handwritten thank you cards from each of them. Thank you goes out to Mrs. Ellie Lilly their teacher for making it happen!



On Sunday, November 19, 2023 I received a Community Impact Award from Faiths of Raytown. I am deeply honored to have received this award especially coming from my friend, Miss Carolyn Whitney. Miss Carolyn is not only the President of the Faiths of Raytown but the Executive Director of Sisters in Christ.

THANK YOU!



Mackenzie Magwire, owner of Mack Curio Creations, posed with her new member plaque during the afterhours she hosted at the Chamber office on November 30!

Looking Towards - 2024



Here is how you can help your Chamber in 2024!

Monthly Chamber Luncheon Sponsor - \$150 (payment due the month before)

Company name/logo will be included on the marketing materials including newsletter, website, etc.

5 minutes on the agenda during luncheon.

Ability to help meet and greet attendees.

Opportunity to place Company brochure/flyer at each place setting.

Staff secures the location and orders lunch through a Chamber member.

Currently, these months are still available:

Months available: May, July, August, September, November (this luncheon we will celebrate our 95th anniversary)

Monthly A.M. Connections - \$50; 7:30 to 8:30 a.m. (invoiced the month before) (if your business or organization does not have a physical location in Raytown, you may be able to host it at the Chamber office)

Company name/logo will be included in the marketing materials including newsletter, website, etc.

16 color invitations will be sent to you to use to invite your neighbors, customers or to potential Chamber members.

Only requirement is coffee.

Contact the Chamber for available months (usually the third Tuesday of the month)

1630 Networking (After Hours) - \$50; 4:30 to 5:30 p.m. (invoiced the month before) (if your business or organization does not have a physical location in Raytown, you may be able to host it at the Chamber office)

Company name/logo will be included on the marketing materials including newsletter, website, etc.

16 color invitations will be sent to you to use to invite your neighbors, customers, or potential Chamber members.

Only requirement is refreshments of some sort.

Contact the Chamber for available months (usually the first Thursday of the month)

What's on the Menu? Educational Series - \$50 sponsorship for a one-hour presentation (invoiced the month before)

Interested in educating the Membership about your product or service, contact the Chamber today.

Held over breakfast or lunch; Staff secures location and coordinates food.

Attendees must make a reservation and the cost per person will be determined by the caterer we use.

Legislative Sponsor - \$265 invoiced in January

Company name and/or logo on all marketing materials.

Helps offset some costs associated with legislative expenses (printing, postage, Chamber Day at the Capital & legislative breakfast)

Podcast - Talk Raytown - \$50 and invoiced the month of the sponsorship

Company will be sent a form to fill out about their company and we will provide several shoutouts during the podcast about the business. Business logo will be listed on the Chamber's event calendar for that specific date.

CHAMBER RENEWALS

☺ We would like to thank our members who gave 110%

☺ Associate Member, Allan Thompson 2015
 Associate Member, Paula Cannon 2021
 ☺ Associate Members, Tom & Donna Gibbens 2008
 Cave Spring, Harley Weibling, Al Maddox 2017
 ☺ Central Bank, Lana Sellers 2007
 Commerce Bank, Shawna Burns 1989
 Crane Brewing Company, Alex Rodriguez 2015
 Edward Jones, Brian Ross 2017
 Fraternal Order of Police, Mark Wasko, Paul Brooks,
 Rick Inglima, Mandy McKie 2009
 Friends of Rice-Tremonti Home, Leigh Elmore, Christy Sewing
 2017
 Full Employment Council, Clyde McQueen 1997
 ☺ Glass America, Mike Hooper 2021
 Google Fiber, Connor Lynn 2019
 ☺ Heartland Cremation & Burial Society, Andrew Loos,
 Hannah Rathman 1994
 ☺ Maj-R Thrift, Rhonda Edwards, John Michaels 2016

Metropolitan Community College – Longview, Dr. Kathrine
 Swanson, Dr. Ryan Crider, Kristy Edmondson 1991
 Missouri Job Center-FEC, Scott Gordon, Rohina Behrmann,
 Steve Dempsey 2007
 Pain Relief, Dr. Thomas Murray, Wanda Murray 2022
 Personal Care Dental Group, LLC, Jourdan Price, Dr. Rubelita
 James, Dr. Pamela Richardson, Dr. Paula Rodriguez 1977
 ☺ Raytown-Lee's Summit Community Credit Union, Carrie
 West 1992
 ☺ Saddle Creek Stables & Vineyards, Kent Friend 2020
 Secured IT Professionals, Dustin Beeman 2020
 Synergy One Lending, Wendy McDermott 2021
 Truman Heartland Community Foundation, Philip Hanson
 1996
 ☺ UMB Bank, Felicia Luhnig 1994
 University Central Missouri – Lee's Summit, Rick Smetana
 2007
 World Finance, Cassandra Hahn 2020

Have you utilized your member benefits lately?

Thank you to those businesses who paid 110% and are now members of the

110% CLUB

Dunkin'
 Tara Bock
 8820 E. State Route 350
 Raytown, MO 64133
 816-358-5770
tarab@bluemontgroup.net
www.dunkindonuts.com
 Restaurant
 Recruited by: Self



Starlight Theatre
 Lindsey Rood-Clifford
 4600 Starlight Rd
 Kansas City, MO 64132
 816-997-1127
Lindsey.rood-clifford@starlight.com
 Not For Profit
 Recruited by: Vicki Turnbow

Hairabella Salon, LLC
 Amanda Guenther
 6310 Ash
 Raytown, MO 64133
hairabellasalonllc@gmail.com
www.hairabellasalonllc.square.site
 Beauty Salon
 Recruited by: Self



Mad Cakes
 Andee Davis
 10402 E. State Route 350
 Raytown, MO 64138
 816-585-6586
Andavis0506@gmail.com
 Bakery
 Recruited by: Andy Boyd



*Welcome to these new
 Members! Check out what
 they have to offer!*

Members in the News



**RAYTOWN
QUALITY
SCHOOLS**
Expect the Exceptional

[Click here to visit the school district's website to see all the updates.](#)

JOIN US IN THE PLEDGE TO:

- ♥ SHOP
- ♥ DINE IN
- ♥ TAKE OUT
- ♥ STOP BY
- ♥ SUPPORT
- ♥ BROWSE
- ♥ LEAVE A REVIEW FOR

A LOCAL BUSINESS

#SmallBusinessSeason

RAYTOWN POLICE PACKAGE THEFT Safety tips

- 1 USE DELIVERY ALERTS**
Sign up for delivery alerts with services like USPS, UPS, FedEx, etc. so you know when your delivery is scheduled – and when the package has been delivered.
- 2 ALTERNATE LOCATION**
If you can't be home when the package will come, have it delivered to your work or ask a trusted neighbor to hold it for you.
- 3 REQUIRE A SIGNATURE**
If possible, require a signature for deliveries, especially for expensive items!
- 4 INSTALL CAMERAS**
Use a security doorbell or camera system to monitor your front porch. When you see the delivery person leave a package, bring it in promptly!
- 5 USE A LOCK BOX**
Consider purchasing a package lock box for your front porch. This allows delivery drivers to securely drop off your packages until you can retrieve them.
- 6 REPORT IT**
If your package does get stolen, speak with your neighbors and then be sure to contact us to make a report about it!

WWW.RAYTOWNPOLICE.ORG

2023
STRENGTH TO STRENGTH
GALA & FASHION SHOW

Saturday, December 9th | Fiorella's Event Center

Click on the image above for further details on this amazing event! Deadline is fast approaching.

REAP - Christmas Store!



REAP NEEDS YOUR HELP!

Families will vary in size from 1-5 children, ranging in ages from newborn to 17 years old. For families with 5 or more children, we are asking organizations, groups, or individuals who are able to please consider adopting these families as well.

REQUIREMENTS

- Spend at least \$75 - \$100 per child
- Consider their Amazon wishlist items (or similar items)
- Label bags or items with each child's name
- Items DO NOT have to be wrapped, but feel free to do so if you would like

★ **Drop off** at REAP no later than **4pm on Thurs. Dec. 21st**

★ If you can **volunteer**, please email: adoptafamily@raytownreap.org

★ **Donate** online via www.raytownreap.org/donate or send a check to REAP office.

PLEASE EMAIL ADOPTAFAMILY@RAYTOWNREAP.ORG TO ADOPT A FAMILY THIS YEAR!

IF YOU WOULD LIKE TO SUPPORT OUR CHRISTMAS STORE, FEEL FREE TO DONATE ONLINE AT WWW.RAYTOWNREAP.ORG/DONATE.

CHECKS CAN BE MADE OUT TO REAP ("CHRISTMAS STORE" IN THE MEMO LINE), AND SENT TO REAP 9300 E. 75TH ST., RAYTOWN, MO 64138





DECEMBER

2023

5909 RAYTOWN TRAFFICWAY
RAYTOWN, MO 64133-3860

816-353-8500 FAX 816-353-8525
RaytownChamber.com

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1 Tourism Committee Meeting Noon Chamber Office	2
3	4 Hairabella Salon 1:30-2:30 2:00 ribbon Cutting 	5	6 Membership Services Committee Meeting Noon Chamber Office	7	8 	9
10	11	12	13	14 Raytown Chamber/BF Board Meeting 8:00 a.m. Chamber Office & By Zoom	15	16
17	18	19	20	21	22	23
24 	25	26 Office closed	27 Office closed	28 Office closed	29 Office closed	30 Office closed
31 						